



City Council
COMMITTEE OF THE WHOLE
City of Belvidere, Illinois

| | | |
|----------------------------|----------------------|--|
| Alderman Clayton Stevens, | 1 st Ward | Public Works Vice Chairman |
| Alderman Tom Porter, | 1 st Ward | Finance & Personnel Vice Chairman; City-County |
| Alderman Daniel Snow, | 2 nd Ward | BPZ Chairman; City- County Co-Chairman |
| Alderman Michael Borowicz, | 2 nd Ward | Public Safety Vice Chairman; City-County |
| Alderman Wendy Frank, | 3 rd Ward | City County Coordinating - Vice Co Chairman |
| Alderman Thomas Ratcliffe | 3 rd Ward | Finance and Personnel Chairman |
| Alderman Ronald Brooks, | 4 th Ward | Public Works Chairman |
| Alderman George Crawford | 4 th Ward | Public Safety Chairman |
| Alderman Mark Sanderson, | 5 th Ward | BPZ Vice Chairman |
| Alderman Marsha Freeman | 5 th Ward | City-County Coordinating Committee |

AGENDA

November 27, 2017

6:00 p.m.

**City Council Chambers
401 Whitney Boulevard
Belvidere, Illinois**

Call to Order – Mayor Mike Chamberlain:

Roll Call: Present: Absent:

Public Comment:

Public Forum:

Reports of Officers, Boards, and Special Committees:

(A) Gallagher Williams-Manny Insurance Renewal.

1. Public Safety, Unfinished Business: None.
2. Public Safety, New Business:

(A) Fire – Donation from General Mills Foundation Hometown Grantmaking Program.

(B) Fire – Server Replacement.

(C) Police – Cosmopolitan Club Donation/Expenditure.

(D) Police - Electronic Control Devices/Tasers.

(E) Police – Load Bearing Vests and Associated Equipment.

3. Finance & Personnel, Unfinished Business: None.
4. Finance & Personnel, New Business:
 - (A) Announcement of Estimated Tax Levy for Tax Year 2017.
 - (B) Azavar Government Solutions – Municipal Revenue Review.
5. Other:
 - (A) Robert Larson – 515 Calgary Way.
6. Adjournment:

City of Belvidere

Major Medical Plan Analysis

January 1, 2018 Renewal

| | ER Contrib to EE: 88% | | Current (Grandfathered) | | | | Renewal (Grandfathered) w/Rate Relief #2 | | | | | |
|---|--|----------------|---------------------------------------|----------------|----------------------------|----------------|---|----------------|----------------------------|----------------|---|----------------|
| | BCBS | | BCBS | | BCBS | | BCBS | | BCBS | | BCBS | |
| Waiting Period: 31st day | PPO BPPE2313 \$3,500 90/70 | | HSA BPAVA5 \$1,300 100/80 (Aggregate) | | PPO BPPE2313 \$3,500 90/70 | | HSA BPAP1V05 \$1,350 100/80 (Agg) Modified for Compliance | | PPO BPPE2313 \$3,500 90/70 | | HSA BPAP1V05 \$1,350 100/80 (Agg) Modified for Compliance | |
| Benefits | In-Network | Out-of-Network | In-Network | Out-of-Network | In-Network | Out-of-Network | In-Network | Out-of-Network | In-Network | Out-of-Network | In-Network | Out-of-Network |
| Office Visits | | | | | | | | | | | | |
| OV - Primary/Spec | \$10/\$30 | Ded+30% | Ded+20% | Ded+40% | \$10/\$30 | Ded+30% | Ded+20% | Ded+40% | \$10/\$30 | Ded+30% | Ded | Ded+20% |
| Urgent Care | Ded+10% | Ded+30% | Ded+20% | Ded+40% | Ded+10% | Ded+30% | Ded+20% | Ded+40% | Ded+10% | Ded+30% | Ded | Ded+20% |
| Deductible | | | | | | | | | | | | |
| Individual | \$3,500 | \$7,000 | \$1,300 | \$2,600 | \$3,500 | \$7,000 | \$1,300 | \$2,600 | \$3,500 | \$7,000 | \$1,350 | \$2,700 |
| Family | \$10,500 | \$21,000 | \$2,600 | \$5,200 | \$10,500 | \$21,000 | \$2,600 | \$5,200 | \$10,500 | \$21,000 | \$2,700 | \$5,400 |
| Coinurance | 90% | 70% | 80% | 60% | 90% | 70% | 80% | 60% | 90% | 70% | 100% | 80% |
| Stop Loss | \$10,000 | \$6,667 | \$5,500 | \$2,750 | \$10,000 | \$6,667 | \$5,500 | \$2,750 | \$10,000 | \$6,667 | \$0 | \$5,250 |
| OPX Max (Including Ded) | | | | | | | | | | | | |
| Individual Med OPX | \$4,500 | \$9,000 | \$2,400 | \$4,800 | \$4,500 | \$9,000 | \$2,400 | \$4,800 | \$4,500 | \$9,000 | \$2,400 | \$4,800 |
| Family Med OPX | \$13,500 | \$27,000 | \$4,800 | \$9,600 | \$13,500 | \$27,000 | \$4,800 | \$9,600 | \$13,500 | \$27,000 | \$4,800 | \$9,600 |
| Rx OPX (Indiv/Fam) | w/Med | w/Med | w/Med | w/Med | w/Med | w/Med | w/Med | w/Med | w/Med | w/Med | w/Med | w/Med |
| Hospital Services | | | | | | | | | | | | |
| Inpatient Hospital Admission | Ded+10% | \$300+Ded+30% | Ded+20% | \$300+Ded+40% | Ded+10% | \$300+Ded+30% | Ded+20% | \$300+Ded+40% | Ded+10% | \$300+Ded+30% | Ded | \$300+Ded+20% |
| Outpatient Surgery | Ded+10% | Ded+30% | In Ntwk | Ded+10% | Ded+10% | Ded+30% | In Ntwk | Ded+10% | Ded+10% | Ded+30% | Ded | Ded+20% |
| Emergency Room | \$150 | \$150 | \$150 | \$150 | \$150 | \$150 | \$150 | \$150 | \$150 | \$150 | In Ntwk | Ded+10% |
| Prescription Drugs | | | | | | | | | | | | |
| Separate Rx Deductible | \$0 | NA | Plan Ded | NA | \$0 | NA | Plan Ded | NA | \$0 | NA | Plan Ded | NA |
| Tier 1/Tier 2/Tier 3/Specialty | \$15/\$30/\$50 | See SPD | Ded+20% | See SPD | \$15/\$30/\$50 | See SPD | Ded+20% | See SPD | \$15/\$30/\$50 | See SPD | Ded+20% | See SPD |
| 90 Day Mail Order Available (Y/N) | 2x 90 Days | NA | 2x 90 Days | NA | 2x 90 Days | NA | 2x 90 Days | NA | 2x 90 Days | NA | Ded+20% | NA |
| Network Name | BCBS PPO | NA | BCBS PPO | NA | BCBS PPO | NA | BCBS PPO | NA | BCBS PPO | NA | BCBS PPO | NA |
| Hospitals or Web Address | www.bcbsil.com | | | | | | | | | | | |
| Rates | PPO | | HSA | | PPO | | HSA | | PPO | | HSA | |
| EE | 45 | \$690.90 | 0 | \$738.23 | 45 | \$713.78 | 0 | \$750.21 | 45 | \$713.78 | 0 | \$750.21 |
| EESP | 14 | \$1,355.28 | 0 | \$1,448.12 | 14 | \$1,413.12 | 0 | \$1,485.23 | 14 | \$1,413.12 | 0 | \$1,485.23 |
| EECH | 11 | \$1,312.94 | 0 | \$1,402.90 | 11 | \$1,393.81 | 0 | \$1,464.94 | 11 | \$1,393.81 | 0 | \$1,464.94 |
| FAM | 42 | \$1,977.33 | 0 | \$2,112.79 | 42 | \$2,093.15 | 0 | \$2,199.97 | 42 | \$2,093.15 | 0 | \$2,199.97 |
| Medicare EE | 3 | \$418.47 | 0 | \$447.14 | 3 | \$442.55 | 0 | \$465.14 | 3 | \$442.55 | 0 | \$465.14 |
| Medicare Split EE/SP | 1 | \$836.96 | 0 | \$894.28 | 1 | \$885.12 | 0 | \$930.28 | 1 | \$885.12 | 0 | \$930.28 |
| Monthly Admin Fee | | \$0.00 | | \$0.00 | | \$0.00 | | \$0.00 | | \$0.00 | | \$0.00 |
| Estimated Monthly Premium | \$149,646.99 | | \$0.00 | | \$157,360.76 | | \$0.00 | | \$157,360.76 | | \$0.00 | |
| Estimated Annual Premium | \$1,795,763.88 | | \$0.00 | | \$1,888,329.12 | | \$0.00 | | \$1,888,329.12 | | \$0.00 | |
| Percentage Change From Current | | | | | PSF Claims are Annualized | | 5.2% | | | | | |
| Est. Annual PSF Claims & Admin | \$163,502.77 | | \$0.00 | | \$163,502.77 | | \$0.00 | | \$163,502.77 | | \$0.00 | |
| Est. Annual Premium w/PSF | | | | | | | | | | | | |
| % of Change w/PSF | | | | | | | 4.7% | | | | | |

Rates are not final until approved by insurance carrier. Illustration is for comparative purposes only. Please see carrier brochure/certificate for exact coverage.
 *See Attached for BCBS Rx Information on Tiers and Preferred Pharmacy Network. Rx Copays shown are only for the Preferred Pharmacy Network.

City of Belvidere

Dental Plan Analysis

January 1, 2018 Renewal

| | Current | | Option 1 | | Option 2 | | Option 3 | |
|---------------------------------------|--------------------|-------------------------|--------------------------|--|--|--|--|--|
| | WM ASO Dental | NIHP Stand Alone ASO | BCBS (Fully Ins) | BCBS (Fully Ins) | BCBS (Fully Ins) | BCBS (Fully Ins) | BCBS (Fully Ins) | BCBS (Fully Ins) |
| | Self Funded Dental | ASO Dental | DINHR04 | DINHR04 | DINHR03 | DINHR03 | DINHR03 | DINHR03 |
| Benefits | In-Network | Out-of-Network | In-Network | Out-of-Network | In-Network | Out-of-Network | In-Network | Out-of-Network |
| Annual Deductible | | | | | | | | |
| Single/Family | \$50/\$150 | \$50/\$150 | \$50/\$150 | \$75/\$225 | \$50/\$150 | \$50/\$150 | \$50/\$150 | \$50/\$150 |
| Annual Plan Max. | \$2,000 | \$2,000 | \$1,500 | \$1,000 | \$1,500 | \$1,500 | \$1,500 | \$1,500 |
| Includes Rollover/Carryover? | No | No | No | No | No | No | No | No |
| Benefits | | | | | | | | |
| Type I - Prev. & Diagnostic | 80% | 80% | 100% | 80% | 100% | 100% | 100% | 100% |
| <i>Deductible Waived (Yes/No)</i> | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Type II - Basic Service | 80% | 80% | 80% | 60% | 80% | 80% | 80% | 80% |
| Type III - Major Services | 80% | 80% | 80% | 50% | 50% | 50% | 50% | 50% |
| Type IV - Orthodontic Services | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% |
| Orthodontia Lifetime Max | \$1,500 | \$1,500 | \$1,000 | \$1,000 | \$1,500 | \$1,500 | \$1,500 | \$1,500 |
| Orthodontia Age Limit | Child & Adult | Child & Adult | Child Ortho Only | Child Ortho Only | Child Ortho Only | Child Ortho Only | Child Ortho Only | Child Ortho Only |
| Perio & Endo Benefits | | | | | | | | |
| Perio - Non-Surg/Surg | 80% | 80% | 80% | 60% | 80% | 80% | 80% | 80% |
| Endo - Non-Surg/Surg | 80% | 80% | 80% | 60% | 80% | 80% | 80% | 80% |
| Waiting Periods | NA | NA | NA | NA | NA | NA | NA | NA |
| Other Features | | | | | | | | |
| U & C | NA | NA | Negotiated Fee | 75% | Negotiated Fee | 75% | Negotiated Fee | 90% |
| Min. Participation Req. | NA | NA | Current | 75% | 75% | 75% | 75% | 75% |
| Network Name | NA | NA | Cigna Network | BCBS DPPO | BCBS DPPO | BCBS DPPO | BCBS DPPO | BCBS DPPO |
| Network Website | NA | NA | | www.bcbsil.com | www.bcbsil.com | www.bcbsil.com | www.bcbsil.com | www.bcbsil.com |
| Rate Guarantee | Renews 1/1/18 | 1 Year | 1 Year | 1 Year | 1 Year | 1 Year | 1 Year | 1 Year |
| Rates | Counts | | | | | | | |
| EE | 48 | Monthly Admin Fee | PEPM Admin Fee | \$31.61 | \$40.10 | \$40.10 | \$40.10 | \$40.10 |
| EESP | 15 | \$250.00 | \$4.50 | \$63.22 | \$80.19 | \$80.19 | \$80.19 | \$80.19 |
| EECH | 11 | Es. Monthly Claims | Initial Set Up Fee \$500 | \$76.60 | \$96.98 | \$96.98 | \$96.98 | \$96.98 |
| FAM | 42 | \$7,281.86 | Based on Current Census | \$118.56 | \$150.17 | \$150.17 | \$150.17 | \$150.17 |
| Monthly Admin Fee | | Based on Current Census | Based on Current Census | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Estimated Monthly Premium | | \$7,531.86 | \$522.00 | \$8,287.70 | \$10,501.57 | \$10,501.57 | \$10,501.57 | \$10,501.57 |
| Estimated Annual Premium | | \$90,382.32 | \$6,764.00 | \$99,452.40 | \$126,018.84 | \$126,018.84 | \$126,018.84 | \$126,018.84 |
| Percentage Change From Current | | | | 10.0% | | | | 39.4% |

Rates are not final until approved by insurance carrier. Illustration is for comparative purposes only. All plans have limitations and exclusions. Please see carrier certificate for exact coverage.



555 S. Perryville Rd., Rockford, IL 61108 ~ 815-398-6800

Health Reimbursement Plan Performance Analysis

Co Name: **City of Belvidere**
 Policy #: **P47210**
 Carrier: **Blue Cross Blue Shield**
 Eff Date: **1/1/2017**
 Ren Date: **1/1/2018**

Only enter data in the yellow highlighted areas as needed. Everything else will calculate automatically.

| | Low Ded Renewal (EE Plan) | High Ded Predicted | High Ded Actual (Purchased Plan) |
|--------------------|------------------------------|-----------------------|-------------------------------------|
| Monthly Premium | \$176,138.27 | \$148,956.09 | \$148,956.09 |
| Annualized Premium | \$2,113,659.24 | \$1,787,473.08 | \$1,787,473.08 |
| Premium Adjustment | 0% | 0% | 0% |
| *Adjusted Premium | \$2,113,659.24 | \$1,787,473.08 | \$1,787,473.08 |
| Actual Claims | \$0.00 | \$164,433.00 | \$135,819.92 |
| Claims Adjustment | 0% | 0% | 0% |
| *Adjusted Claims | \$0.00 | \$164,433.00 | \$155,222.77 |
| Check Fees | \$0.00 | \$0.00 | \$0.00 |
| Admin Fees | \$0.00 | \$8,280.00 | \$8,280.00 |
| Grand Total | \$2,113,659.24 | \$1,960,186.08 | \$1,950,975.85 |

Annualized premium and claims
 base on actual claims for number of
 months listed below.

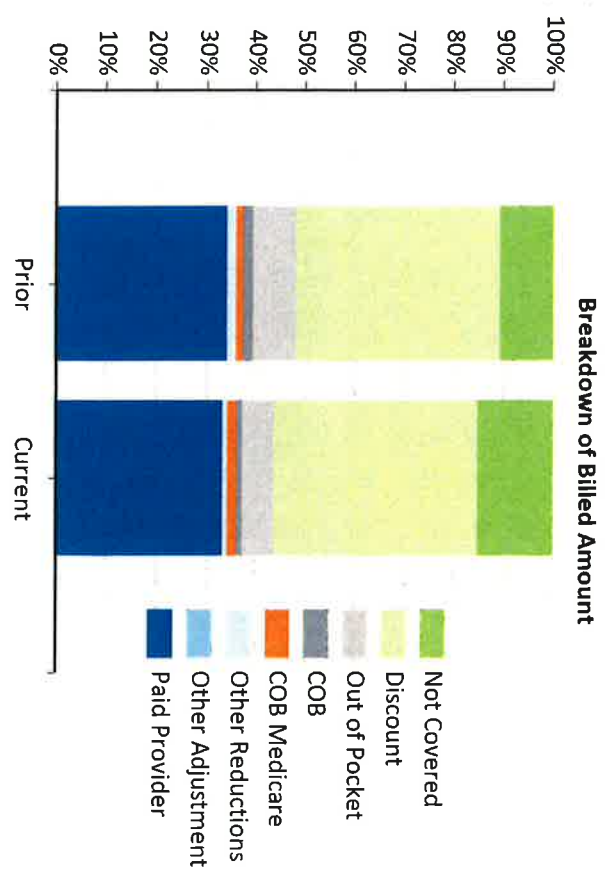
10.5

*Low deductible premiums and high deductible predicted premiums and claims have been adjusted by the aggregate ratio between actual high deductible premiums and high deductible premiums from the original quote. This aggregate adjustment may differ slightly from the results that a detailed audit of your plan would produce.

Report Description: Provides a breakdown of the medical order of reduction from billed to paid for the current month, current period, prior period and a percent change. This report may highlight key measures and their potential impact on paid expenses.

Medical Order of Reduction

| Paid Month | Aug 2017 | Sep 2015 - Aug 2016 | Sep 2016 - Aug 2017 | % Change |
|-------------------|-----------|---------------------|---------------------|----------|
| Billed | \$319,829 | \$3,493,297 | \$4,477,729 | 28.2% |
| Not Covered | \$12,814 | \$375,021 | \$684,503 | 82.5% |
| Covered | \$307,016 | \$3,118,275 | \$3,793,226 | 21.6% |
| Discount | \$131,389 | \$1,448,927 | \$1,847,055 | 27.5% |
| Allowed | \$175,626 | \$1,669,348 | \$1,946,171 | 16.6% |
| Out of Pocket | \$21,904 | \$296,541 | \$282,209 | -4.8% |
| COB | \$1,338 | \$70,464 | \$54,933 | -22.0% |
| COB Medicare | \$926 | \$54,741 | \$82,960 | 51.6% |
| Other Reductions | \$9,000 | \$58,594 | \$42,459 | -27.5% |
| Other Adjustments | \$0 | \$0 | \$0 | 0.0% |
| Paid - Provider | \$142,459 | \$1,189,007 | \$1,483,609 | 24.8% |
| Other Payments | \$443 | \$10,937 | \$10,602 | -3.1% |
| Medical Paid | \$142,902 | \$1,199,944 | \$1,494,211 | 24.5% |



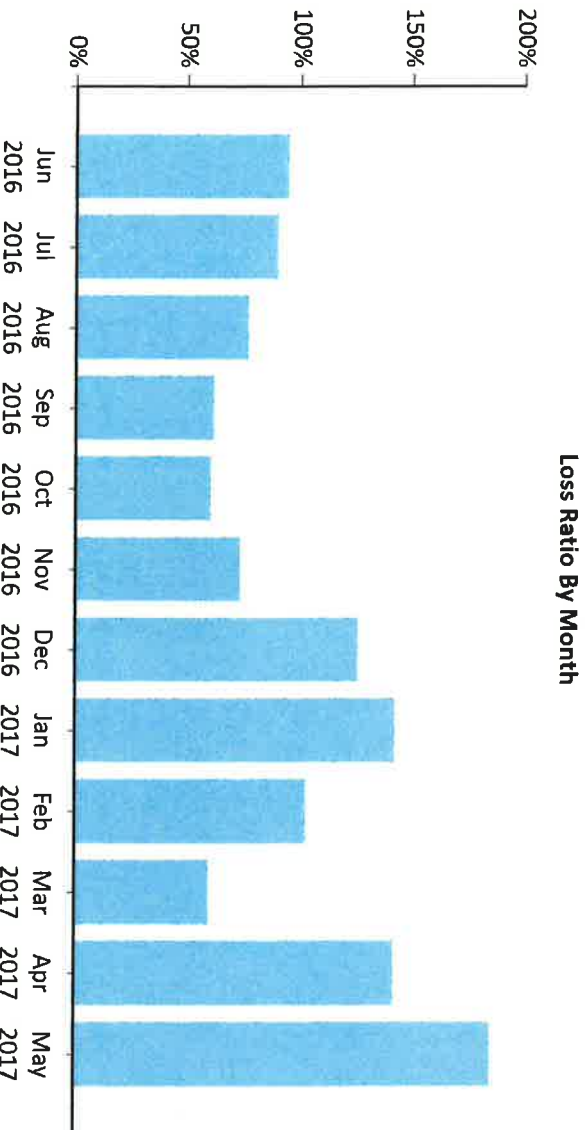
Group Liability Breakdown

| Paid Month | Aug 2017 | Sep 2015 - Aug 2016 | Sep 2016 - Aug 2017 | % Change |
|--------------------------------|-----------|---------------------|---------------------|----------|
| Medical Paid | \$142,902 | \$1,199,944 | \$1,494,211 | 24.5% |
| Pharmacy Paid | \$28,243 | \$334,415 | \$333,414 | -0.3% |
| Capitation Paid | \$0 | \$0 | \$0 | 0.0% |
| Total Paid Claims | \$171,145 | \$1,534,359 | \$1,827,625 | 19.1% |
| Recoveries | \$0 | \$0 | \$0 | 0.0% |
| Total Paid Claims + Recoveries | \$171,145 | \$1,534,359 | \$1,827,625 | 19.1% |
| Group Liability | \$171,145 | \$1,534,359 | \$1,827,625 | 19.1% |

Other reductions includes penalties, workers compensation savings, and subrogation savings. Other payments includes Blue Card access fees and surcharges. Also displayed are other adjustments.

Report Description: Provides the medical and pharmacy loss ratio and claims for the most recent reported twelve months.

| Month | Premium | Medical Paid Claims | Pharmacy Paid Claims | Total Paid | Medical and Pharmacy Loss Ratio |
|----------------|--------------------|---------------------|----------------------|--------------------|---------------------------------|
| Jun 2016 | \$142,159 | \$105,590 | \$28,775 | \$134,365 | 94.5% |
| Jul 2016 | \$140,879 | \$102,819 | \$23,663 | \$126,482 | 89.8% |
| Aug 2016 | \$142,313 | \$72,329 | \$36,987 | \$109,315 | 76.8% |
| Sep 2016 | \$140,446 | \$65,103 | \$21,374 | \$86,477 | 61.6% |
| Oct 2016 | \$140,446 | \$60,738 | \$23,719 | \$84,456 | 60.1% |
| Nov 2016 | \$145,432 | \$81,682 | \$24,887 | \$106,568 | 73.3% |
| Dec 2016 | \$147,270 | \$159,228 | \$25,372 | \$184,601 | 125.3% |
| Jan 2017 | \$158,237 | \$199,513 | \$24,701 | \$224,214 | 141.7% |
| Feb 2017 | \$152,995 | \$134,226 | \$22,386 | \$156,612 | 102.4% |
| Mar 2017 | \$152,995 | \$58,457 | \$32,486 | \$90,943 | 59.4% |
| Apr 2017 | \$152,331 | \$187,062 | \$27,899 | \$214,960 | 141.1% |
| May 2017 | \$153,022 | \$252,987 | \$29,296 | \$282,284 | 184.5% |
| Summary | \$1,768,526 | \$1,479,733 | \$321,545 | \$1,801,278 | 101.9% |



Key Findings: The medical and pharmacy loss ratio for the most recent reported month was **82.6%** higher than the average of the most recent reported twelve months, which was 101.9%.

Report Description: The distribution of medical paid expense by claimant and the average medical paid per claimant amount are shown for the current period.

| Paid Band | Claimants | Claimants % | Paid | Paid % | Paid/Claimant |
|------------------------------------|------------|---------------|--------------------|---------------|------------------|
| Less than \$200 | 62 | 21.8% | \$3,624 | 0.2% | \$58 |
| \$200 - \$1,000 | 125 | 43.9% | \$62,907 | 4.2% | \$503 |
| \$1,001 - \$5,000 | 67 | 23.5% | \$149,502 | 10.0% | \$2,231 |
| \$5,001 - \$10,000 | 17 | 6.0% | \$115,921 | 7.8% | \$6,819 |
| \$10,001 - \$30,000 | 6 | 2.1% | \$128,004 | 8.6% | \$21,334 |
| \$30,001 - \$50,000 | 2 | 0.7% | \$82,985 | 5.6% | \$41,493 |
| Summary <= \$50,000 | 279 | 97.9% | \$542,943 | 36.3% | \$1,946 |
| Paid Band | Claimants | Claimants % | Paid | Paid % | Paid/Claimant |
| \$50,001 - \$75,000 | | | | | |
| \$75,001 - \$100,000 | 1 | 0.4% | \$89,513 | 6.0% | \$89,513 |
| \$100,001 - \$150,000 | 4 | 1.4% | \$515,743 | 34.5% | \$128,936 |
| \$150,001 - \$200,000 | | | | | |
| \$200,001 - \$250,000 | | | | | |
| \$250,001 - \$500,000 | 1 | 0.4% | \$346,012 | 23.2% | \$346,012 |
| \$500,001+ | | | | | |
| Summary \$50,001 or Greater | 6 | 2.1% | \$951,268 | 63.7% | \$158,545 |
| Combined Summary | 285 | 100.0% | \$1,494,211 | 100.0% | \$5,243 |

Key Findings: The proportion of claimants who received less than \$200 in services for the current period was **21.8%**. These claimants spent **0.2%** of the total paid expenses and the average paid expense per claimant was **\$58**. **2.1%** of claimants had expenses over \$50,001 for the current period. These claimants spent **63.7%** of the total paid expenses and the average paid expense per claimant was **\$158,545**.

Financial Overview: High Cost Claimants



Report Description: This report provides a detailed listing of the top 20 high cost claimants with paid expenses of \$50,000 or more for the current period.

Sep 2016 - Aug 2017

| Encrypted Member ID | Relationship | Age/Gender Band | Leading Diagnostic Category | Inpatient Paid | Outpatient Paid | Professional Paid | Pharmacy Paid | Paid |
|---------------------------------|--------------|-----------------|-----------------------------|------------------|------------------|-------------------|------------------|--------------------|
| 193662072204662527 | Subscriber | Male 50-59 | Neoplasms | \$205,522 | \$32,237 | \$108,253 | \$11,853 | \$357,865 |
| 1127324016626244103 | Subscriber | Male 60-64 | Circulatory | \$60,924 | \$60,076 | \$18,707 | \$8,238 | \$147,945 |
| 1205750582465393510 | Subscriber | Male 40-49 | Congenital | \$103,738 | \$5,750 | \$31,403 | \$392 | \$141,283 |
| 1292624477141557966 | Subscriber | Male 50-59 | Mental Health | \$25,561 | \$87,336 | \$18,563 | \$436 | \$131,896 |
| 1476488623426332224 | Subscriber | Male 60-64 | Circulatory | \$42,962 | \$10,186 | \$36,364 | \$22,400 | \$111,912 |
| 1857694155101438459 | Subscriber | Male 50-59 | Mental Health | \$57,601 | \$28,739 | \$17,345 | \$3,025 | \$106,710 |
| 174294606012944105 | Spouse | Female 60-64 | | \$0 | \$3,441 | \$2,569 | \$53,027 | \$59,037 |
| 1477086461106671363 | Subscriber | Female 60-64 | Circulatory | \$25,161 | \$7,219 | \$8,910 | \$13,011 | \$54,301 |
| High Cost Claimant Total | | | | \$521,469 | \$234,984 | \$242,114 | \$112,382 | \$1,110,949 |

| | | | | | |
|--------------------------|------------------|---------------------|--------------------------|--------------|--------------|
| City of Belvidere | Ren Date: | 1/1/2018 | Preliminary Rates | | |
| | Current | Renewal w/RR | Opt 1 | Opt 2 | Opt 2 |

| | | | | | |
|------------------------|------------|------------|------------|------------|------------|
| Quoted Census | | | | | |
| EE | 48 | 48 | 48 | 48 | 48 |
| EESP | 15 | 15 | 15 | 0 | 0 |
| EECH | 11 | 11 | 11 | 0 | 0 |
| Family | 42 | 42 | 42 | 68 | 68 |
| Total Employees | 116 | 116 | 116 | 116 | 116 |

| | | | | | |
|------------------------------------|------------------------|------------------------|----------------------|----------------------|----------------------|
| Fixed Stop Loss Costs | | | | | |
| | BCBS | BCBS | UME/Gerber | TM/HCC | TM/HCC |
| Specific Stop Loss Coverage | BCBS | BCBS | UME/Gerber | TM/HCC | TM/HCC |
| Specific Contract | PAID | PAID | 12/12 | 12/12 | 12/12 |
| Specific Ded | \$ - | \$ - | \$ 50,000.00 | \$ 50,000.00 | \$ 60,000.00 |
| Aggregating Specific Ded | \$ - | \$ - | \$ - | \$ - | \$ - |
| Specific Rates | Med & Rx | Med & Rx | Med & Rx | Med & Rx | Med & Rx |
| EE | \$ - | \$ - | \$ 248.86 | \$ 229.70 | \$ 194.69 |
| EESP | \$ - | \$ - | \$ 495.74 | \$ - | \$ - |
| EECH | \$ - | \$ - | \$ 438.74 | \$ - | \$ - |
| Family | \$ - | \$ - | \$ 744.60 | \$ 555.93 | \$ 484.86 |
| Specific Annual Premium | \$ 1,795,763.88 | \$ 1,946,736.36 | \$ 665,768.64 | \$ 585,946.08 | \$ 507,787.20 |
| % Change | | 8.4% | -62.9% | -67.4% | -71.7% |
| Aggregate Coverage | Med & Rx | Med & Rx | Med & Rx | Med & Rx | Med & Rx |
| Aggregate Contract | 00/00 | 00/00 | 12/12 | 12/12 | 12/12 |
| Aggregate Rate | \$ - | \$ - | \$ 13.20 | \$ 14.00 | \$ 14.17 |
| Aggregate Annual Premium | \$ - | \$ - | \$ 18,374.40 | \$ 19,488.00 | \$ 19,724.64 |
| % Change | | | | | |

| | | | | | |
|------------------------------------|----------------------|----------------------|------------------------|------------------------|------------------------|
| Variable Stop Loss Costs | | | | | |
| | BCBS | BCBS | UME/Gerber | TM/HCC | TM/HCC |
| Aggregate Factors | Med & Rx | Med & Rx | Med & Rx | Med & Rx | Med & Rx |
| EE | \$ - | \$ - | \$ 672.28 | \$ 697.06 | \$ 727.28 |
| EESP | \$ - | \$ - | \$ 1,339.19 | \$ - | \$ - |
| EECH | \$ - | \$ - | \$ 1,185.23 | \$ - | \$ - |
| Family | \$ - | \$ - | \$ 2,011.47 | \$ 1,562.16 | \$ 1,622.15 |
| Attachment Point (Max Claim Liab.) | \$ - | \$ - | \$ 1,798,518.72 | \$ 1,676,229.12 | \$ 1,742,587.68 |
| Expected Claims | \$ 165,709.44 | \$ 165,709.44 | \$ 1,438,814.98 | \$ 1,340,983.30 | \$ 1,394,070.14 |
| Corridor % | 125% | 125% | 125% | 125% | 125% |
| % Change | | | | | |

| | | | | | |
|---------------------------------|-----------------|-----------------|---------------------|---------------------|---------------------|
| TPA/Administrative Costs | | | | | |
| | TPA Name | TPA Name | NIHP | NIHP | NIHP |
| Network/PBM Names | Netwk/PBM | Netwk/PBM | ECO3 / NPS | ECO3 / NPS | ECO3 / NPS |
| Claims Admin. | \$ - | \$ - | \$ 15.50 | \$ 15.50 | \$ 15.50 |
| UR | \$ - | \$ - | \$ 3.90 | \$ 3.90 | \$ 3.90 |
| Network Fee | \$ - | \$ - | \$ 6.50 | \$ 6.50 | \$ 6.50 |
| HIPAA / COBRA | \$ - | \$ - | \$ 1.00 | \$ 1.00 | \$ 1.00 |
| Dental Admin | \$ - | \$ - | \$ 3.50 | \$ 3.50 | \$ 3.50 |
| Rx Interface Fee | \$ - | \$ - | \$ 1.50 | \$ 1.50 | \$ 1.50 |
| Agent Fee | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total PEPM | \$ - | \$ - | \$ 31.90 | \$ 31.90 | \$ 31.90 |
| Initial/Annual or One Time Fee | \$ - | \$ - | \$ 2,750.00 | \$ 2,750.00 | \$ 2,750.00 |
| Annual Admin Cost | \$ - | \$ - | \$ 47,154.80 | \$ 47,154.80 | \$ 47,154.80 |
| % Change | | | | | |

| | | | | | |
|---|------------------------|------------------------|------------------------|------------------------|------------------------|
| Totals | | | | | |
| Fixed Cost (Spec+Agg+Admin) | \$ 1,795,763.88 | \$ 1,946,736.36 | \$ 731,297.84 | \$ 652,588.88 | \$ 574,666.64 |
| Expected Cost (Fixed+Exp. Claims) | \$ 1,961,473.32 | \$ 2,112,445.80 | \$ 2,170,112.82 | \$ 1,993,572.18 | \$ 1,968,736.78 |
| % of Change | | 7.7% | 10.6% | 1.6% | 0.4% |
| Maximum Cost (Fixed+Max Claims+Run-Out+Lasers) | | | | | |
| Expected Run-Out Claims | \$ - | \$ - | \$ - | \$ - | \$ - |
| Lasers | \$ - | \$ - | \$ - | \$ - | \$ - |
| Maximum Annual Cost | \$ 1,961,473.32 | \$ 2,112,445.80 | \$ 2,529,816.56 | \$ 2,328,818.00 | \$ 2,317,254.32 |
| % Change | | 7.7% | 29.0% | 18.7% | 18.1% |

| | | | | | |
|-------------------------------|--|--|---|---|---|
| Additional Information | | | | | |
| Carrier Contingencies | | | | | |
| | | | Quote based on PSF Ded Plan. To finalize underwriting: signed proposal option, signed disclosure statement, final census, updated claims data, possible individual applications required. | Proposal contingent on receiving copy of the current carrier renewal, disclosure statement, individual UW questionnaires, | Proposal contingent on receiving copy of the current carrier renewal, disclosure statement, individual UW questionnaires, |

City of Belvidere
Historical Plans/Rates



WILLIAMS-MANNYN
INSURANCE GROUP

555 S. Pennyville Rd., Rockford, IL 61108 | 815-398-6800

| Year | 01/01/11 | 01/01/12 | 01/01/13 | 01/01/14 |
|------------------------------------|------------------|----------------------|---|----------------------|
| Current Carrier | BCBS | BCBS (Grandfathered) | BCBS (Grandfathered) | BCBS (Grandfathered) |
| Renewal Increase/Decrease | 13.7% | 7.8% | 21.6% | 11.1% |
| Rate Relief Result | 11.4% | 4.6% | 15.7% | 3.6% |
| Result | Renewed w/BCBS | Renewed w/BCBS | Renewed w/BCBS, Slight Plan Modification to be compliant with HSA Rules | Renewed w/BCBS |
| SOLD @ Renewal | PPPO \$10/\$30 | PPPO \$10/\$30 | PPPO \$10/\$30 | PPPO \$10/\$30 |
| OV Copay | \$3,500 | \$3,500 | \$3,500 | \$3,500 |
| EE Ded | 90% | 90% | 90% | 90% |
| Colinsurance | \$4,500 | \$4,500 | \$4,500 | \$4,500 |
| Out of Pocket (Incl Ded) | \$15/\$30/\$50 | \$15/\$30/\$50 | \$15/\$30/\$50 | \$15/\$30/\$50 |
| Rx Benefit | \$250 | \$250 | \$250 | \$250 |
| EE PSF Plan Ded | NA | NA | NA | NA |
| Sold Rates | Counts Rates | Counts Rates | Counts Rates | Counts Rates |
| EE | 40 \$454.04 | 36 \$487.91 | 1 \$550.16 | 36 \$570.53 |
| EESP | 32 \$895.76 | 20 \$933.25 | 2 \$1,052.33 | 19 \$1,104.36 |
| EECH | 14 \$865.44 | 9 \$909.18 | 0 \$1,025.19 | 7 \$1,105.89 |
| FAM | 57 \$1,306.47 | 40 \$1,354.52 | 0 \$1,527.37 | 42 \$1,639.73 |
| Medicare Single | 3 \$280.18 | 3 \$286.91 | 0 \$323.52 | 3 \$339.78 |
| Medicare Family | 0 \$0.00 | 0 \$0.00 | 0 \$0.00 | 0 \$0.00 |
| Monthly Premium | 146 \$134,251.41 | 110 \$100,429.73 | 3 \$2,654.82 | 107 \$119,151.15 |
| Annual Premium | \$1,611,016.92 | \$1,205,156.76 | \$31,857.84 | \$1,429,813.80 |
| Est. Annual PSF Claims & Admin | \$166,121.48 | \$107,216.54 | \$0.00 | \$134,412.77 |
| Est. Total Cost w/ PSF | \$1,777,138.40 | \$1,312,373.30 | \$31,857.84 | \$1,564,226.57 |
| Annual Combined Total | \$1,800,652.64 | \$1,344,231.14 | \$31,857.84 | \$1,571,845.49 |
| Cost PEPPY | \$12,172.18 | \$11,930.67 | \$14,154.20 | \$14,618.94 |
| Combined Cost PEPPY | \$12,166.57 | \$11,895.85 | \$14,099.90 | \$14,554.12 |
| Original Renewal Cost | \$ 1,667,292.36 | \$ 1,274,129.52 | \$ 1,495,360.56 | \$ 1,542,242.16 |
| End Result Cost | \$ 1,634,531.16 | \$ 1,237,014.60 | \$ 1,422,772.44 | \$ 1,437,432.72 |
| Savings w/Negotiation/Carrier Move | \$ (32,761.20) | \$ (37,114.92) | \$ (72,588.12) | \$ (104,809.44) |

Total Negotiated Savings 2011-2017
\$ (463,773.24)

Rev 8/14/17 - SD



City of Belvidere

Historical Plans/Rates

| Year | 01/01/15 | 01/01/16 | 01/01/17 | 01/01/18 |
|------------------------------------|---|--------------------------------|---------------------------------|--------------------------------|
| Current Carrier | BCBS (Grandfathered) | | BCBS | BCBS |
| Renewal Increase/Decrease | 8.0% | 16.4% | 9.0% | 5.8% |
| Rate Relief Result | 3.7% | 10.0% | | |
| Result | Renewed w/BCBS. Slight Plan Modification to be compliant with HSA Rules | Renewed w/BCBS | Renewed w/BCBS | Renewed w/BCBS |
| SOLD @ Renewal | PPO | PPO | PPO | PPO |
| OV Copay | \$10/\$30 | \$10/\$30 | \$10/\$30 | \$10/\$30 |
| EE Ded | \$3,500 | \$3,500 | \$3,500 | \$3,500 |
| Coinsurance | 90% | 90% | 90% | 90% |
| Out of Pocket (Incl Ded) | \$4,500 | \$4,500 | \$4,500 | \$4,500 |
| Rx Benefit | \$15/\$30/\$50 | \$15/\$30/\$50 | \$15/\$30/\$50 | \$15/\$30/\$50 |
| EE PSF Plan Ded | \$250 | \$250 | \$250 | \$250 |
| Sold Rates | PPO | HSA | PPO | HSA |
| EE | Counts: 45 Rates: \$593.17 | Counts: 1 Rates: \$635.05 | Counts: 46 Rates: \$654.55 | Counts: 1 Rates: \$699.95 |
| EESP | Counts: 17 Rates: \$1,151.89 | Counts: 0 Rates: \$1,233.20 | Counts: 17 Rates: \$1,280.38 | Counts: 0 Rates: \$1,369.21 |
| EECH | Counts: 8 Rates: \$1,143.29 | Counts: 0 Rates: \$1,223.99 | Counts: 11 Rates: \$1,241.25 | Counts: 0 Rates: \$1,327.37 |
| FAM | Counts: 40 Rates: \$1,702.00 | Counts: 0 Rates: \$1,822.16 | Counts: 40 Rates: \$1,867.08 | Counts: 0 Rates: \$1,996.63 |
| Medicare Single | Counts: 2 Rates: \$347.81 | Counts: 0 Rates: \$372.37 | Counts: 3 Rates: \$393.83 | Counts: 0 Rates: \$421.17 |
| Medicare Family | Counts: 1 Rates: \$695.64 | Counts: 0 Rates: \$744.74 | Counts: 1 Rates: \$787.68 | Counts: 0 Rates: \$842.33 |
| Monthly Premium | 113 \$124,892.36 | 1 \$635.05 | 118 \$142,181.88 | 1 \$699.95 |
| Annual Premium | \$1,498,708.32 | \$7,620.60 | \$1,706,182.56 | \$8,399.40 |
| Est. Annual PSF Claims & Admin | \$171,923.21 | | \$155,292.66 | \$0.00 |
| Est. Total Cost w/ PSF | \$1,670,631.53 | \$7,620.60 | \$1,861,475.22 | \$8,399.40 |
| Annual Combined Total | \$1,678,252.13 | \$8,399.40 | \$1,869,874.62 | \$1,962,041.28 |
| Cost PEPPY | \$14,784.35 | \$7,620.60 | \$15,775.21 | \$8,399.40 |
| Combined Cost PEPPY | \$14,721.51 | \$15,713.23 | \$16,984.20 | \$8,858.76 |
| Original Renewal Cost | \$ | \$ | \$ | \$ |
| End Result Cost | \$ | \$ | \$ | \$ |
| Savings w/Negotiation/Carrier Move | \$ | \$ | \$ | \$ |
| Total Negotiated Savings 2011-2017 | \$ (463,773.24) | \$ (62,823.12) | \$ (99,784.32) | \$ (53,892.12) |

Rev 8/14/17 - SD

Total Negotiated Savings 2011-2017
\$ (463,773.24)



Gallagher Williams-Manny

ARTHUR J. GALLAGHER & CO.

555 S. Perryville Rd., Rockford, IL 61108 | 815-398-6800

City of Belvidere

2018 Medical Market Study

| | | Results | Comments |
|--------------|-----|-------------------|---|
| BCBS | FF | Current | Rate Relief Received and illustrated |
| Aetna | | Decline | Uncompetitive |
| Cigna | | Decline | Uncompetitive |
| UHC | | Pending | Final rates are pending. |
| Cypress | TPA | Decline | Unable to get any SL quotes. |
| NIHP | TPA | Refer to analysis | |
| UME / Gerber | SL | Refer to analysis | |
| TM / HCC | SL | Refer to analysis | |
| HIIIG | SL | Decline | Uncompetitive |
| IRC | SL | Decline | Uncompetitive |
| HIM Ins | SL | Decline | Uncompetitive |
| Spectrum | SL | Decline | Uncompetitive |
| Symetra | SL | Decline | Uncompetitive |
| Liberty | SL | Decline | Uncompetitive |
| Swiss Re | SL | Decline | Uncompetitive |
| Bardon | SL | Decline | Uncompetitive |
| Cabot | SL | Decline | Uncompetitive |
| AmWins | SL | Decline | Uncompetitive |

City of Belvidere - SF Dental

Annual Enrollment & Claims

| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|------|------|------|------|------|------|------|------|------|------|
| EE | 44 | 52 | 47 | 40 | 36 | 43 | 40 | 42 | 48 | 48 |
| EESP | 31 | 31 | 35 | 34 | 24 | 21 | 19 | 16 | 20 | 15 |
| EECH | 9 | 12 | 7 | 14 | 9 | 8 | 7 | 9 | 11 | 11 |
| FAM | 50 | 59 | 61 | 57 | 41 | 41 | 42 | 40 | 39 | 42 |
| TOTAL | 134 | 154 | 150 | 145 | 110 | 113 | 108 | 107 | 118 | 116 |

Annualized

| | | | | | | | | | | |
|---------------|-------------|--------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|--------------|
| Paid Claims | \$90,333.50 | \$107,015.54 | \$84,204.00 | \$83,509.20 | \$72,099.79 | \$102,181.40 | \$74,384.24 | \$94,837.21 | \$86,499.28 | \$115,892.75 |
| Admin Fee | \$3,000.00 | \$3,000.00 | \$3,000.00 | \$3,000.00 | \$3,000.00 | \$3,000.00 | \$3,000.00 | \$3,000.00 | \$3,000.00 | \$3,000.00 |
| TOTAL | \$93,333.50 | \$110,015.54 | \$87,204.00 | \$86,509.20 | \$75,099.79 | \$105,181.40 | \$77,384.24 | \$97,837.21 | \$89,499.28 | \$118,892.75 |
| Avg Cost PEPY | \$696.52 | \$714.39 | \$581.36 | \$596.62 | \$682.73 | \$930.81 | \$716.52 | \$914.37 | \$758.47 | \$1,024.94 |



WILLIAMS-MANNY
INSURANCE GROUP

555 S. Perryville Rd., Rockford, IL 61108 | 815-398-6800

City of Belvidere

2018 Dental Market Study

| | Dental | Comments |
|---------------|-------------------|----------------------|
| WM ASO Dental | Current | |
| NIHP | Refer to analysis | Stand Alone ASO |
| BCBS | Refer to analysis | Fully Insured |
| <i>Cigna</i> | <i>Decline</i> | <i>Uncompetitive</i> |
| Guardian | Pending | |
| Envision | HRA/Dental | See Quote provided. |
| | | |
| | | |
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| | | |

HOMETOWN
GRANTMAKING



GENERAL MILLS FOUNDATION

October 19, 2017

Brian Harbison
Belvidere Fire Department
123 S. State Street
Belvidere, IL 61008

Reference Grant #352771

Dear Brian Harbison:

Enclosed is the General Mills Foundation Hometown Grantmaking Program's check payable to Belvidere Fire Department in the amount of \$10,000.00 for Technical Rescue Equipment - 349020. We ask that you send a letter of appreciation to the committee who recommended the grant. Please address all communication to the regional representative listed below:

Mr. Jeremy Johnson
915 E. Pleasant Street
Belvidere, IL 61008

The donation should be listed as a grant from the General Mills Foundation Hometown Grantmaking Program if your organization acknowledges gifts in any published materials. By accepting this grant, your organization acknowledges that no goods or services are provided to the advisor(s) or their related parties as a result of the grant, and that the grant is not used to fulfill a preexisting pledge.

The General Mills Foundation Hometown Grantmaking Program is a Signature Fund of The Minneapolis Foundation. We ask that you not send The Minneapolis Foundation a copy of your gift acknowledgment letter or send any tax receipt or marketing materials.

Sincerely,

Russel Betts
Philanthropic Advisor
(612) 672-3868
rbetts@mplsfoundation.org



**BELVIDERE
FIRE
DEPARTMENT**

**123 S. State St.
Belvidere, IL 61008**

Fire Department Server Replacement

11/20/17

Dear Mayor and City Council,

Recently our server has been freezing up, requiring hard restarts, and its overall performance is declining. The freezing up is occurring more and more frequently over time. The fire department server is approximately ten years old. We were planning on replacing it in FY19, but we are requesting to replace it as soon as possible.

I have obtained 3 bids for the replacement of our server. They are as follows.

Entre Solutions **\$24,543.00** (\$14,093 parts/licensing \$10,450 labor)

Rockford IT **\$10,739 - \$12,239** (\$8,489 parts/licensing \$2,250 - \$3,750 labor)

Eli Peters Consulting **\$12,126** (10,326 parts/ licensing \$1,800 labor)

My recommendation is to go with Eli Peters Consulting, and I am requesting \$12,126 from the Capital Fund to replace our server. Eli Peters is our current IT professional, and that is why his labor is much lower than the others, because he already knows our system. We also have a good working relationship with him. He is responsive and his pricing is fair.

This year we had budgeted in the capital fund \$31,000 for replacement of portable radios. We cut our radio expenditure in half, spending \$13,650, anticipating needing funds to replace the server this fiscal year. We are requesting that we use \$12,126 of the remaining \$17,350 that was previously budgeted for radios for replacing our server.

Sincerely,

Lt. Shawn Schadle



BELVIDERE FIRE DEPARTMENT

123 S. State St.
Belvidere, IL 61008

Brief Summary of the Fire Department Computer Network

Our computer network consists of a server, eight workstations (computers), 2 NAS (Network Attached Storage and 2 x 3TB Hard Drives. The NAS and Hard Drives are for database and user file backups. The redundant backups are at two locations, Station 1 and Station 2. Our entire database is backed up nightly and differential backups are created every 6 hours.

Our server is the hub of our department computer network used for data creation and storage. Other than administrative uses, our system is used for the documentation of incidents. Every incident requires a NFIRS report. NFIRS stands for National Fire Incident Reporting System.

Department of Homeland Security
Federal Emergency Management Agency
U.S. Fire Administration

[Latest News](#) | [USFA](#) | [Site Index](#) | [Contact](#)

National Fire Incident Reporting System

[System Information](#) | [Documentation](#) | [Training](#) | [Support Center](#) | [Web-based Tools](#) | [User Section](#) | [Vendor Section](#)

FEATURED TOPICS

- [For Vendors: Identification of Software Versions in NFIRS 5.0 Flat Files](#)
- [Current Version of USFA Software](#)

[USFA : NFIRS](#)



Homeland
Security

Welcome to the National Fire Incident Reporting System (NFIRS) Web site. This Web site provides system resources and an overview of the standard national reporting system used by U.S. fire departments to report fires and other incidents to which they respond and to maintain records of these incidents in a uniform manner. The site also includes information on training, technical support, and information for vendors who develop NFIRS-compatible software programs. Visitors to this site may also download coding handbooks, sample forms, and a system documentation manual. [Learn More About NFIRS](#) »

STATE CONTACTS

Select a State...

We use Firehouse Software to create and store our reports. The US Fire Administration collects all the NFIRS reports on every incident in the US for research, to track trends, and direct funding. Also, on every medical call, we are required to create an EMS report. The purpose of this report is to document the care that was provided to each patient we treat. Proper documentation is necessary to prevent a negligence lawsuit, and to ensure quality of services that we provide.



**BELVIDERE
FIRE
DEPARTMENT**

**123 S. State St.
Belvidere, IL 61008**

We also use our computer system for the creation and implementation of training classes. Our annual EMT continuing education and our daily training are often presentations that were made and displayed on our computers.

-END-



Entré Computer Solutions
 8900 North 2nd Street
 Machesney Park IL 61115
 (815) 399-5664 FAX: (815) 399-5717

| | |
|----------|--------------|
| Date | Quote # |
| 10/19/17 | ENTQ29666-01 |

Customer: BELVIDERE FIRE DEPARTMENT
 Lt. Shawn Schadle
 123 S. STATE STREET
 BELVIDERE, IL 61008
 USA

Phone: 815-544-2242
Fax: 815-544-2278

Ship To: BELVIDERE FIRE DEPARTMENT
 Lt. Shawn Schadle
 123 S. STATE STREET
 BELVIDERE, IL 61008
 USA

Phone: 815-544-2242
Fax: 815-544-2278

6th St Environment Upgrade Project

| | | | | |
|-------|-------------|-------------|-------------|----------|
| Terms | Rep | Prepared by | P.O. Number | Ship Via |
| | Ryan Connor | Ryan Connor | | |

| Qty | Description | Unit Price | Ext. Price |
|-----|--|------------|------------|
| | * Replacing ML350 G6 | | |
| | VM's to be installed: | | |
| | * DC/FP | | |
| | * RDS | | |
| | * Firehouse | | |
| | SERVER HARDWARE | | |
| 1 | HP ProLiant ML350 G9 5U Tower Server - 1 x Intel Xeon E5-2620 v4 Octa-core (8 Core) 2.10 GHz - 8 GB Installed DDR4 SDRAM - 12Gb/s SAS Controller - 1 x 500 W - 2 Processor Support - Gigabit Ethernet - Matrox G200 Graphic Card - DVD-Reader * (3/3/3) 3 Year Parts / 3 Year Labor / 3 Year Onsite Warranty Next Business Day | \$1,858.00 | \$1,858.00 |
| 1 | HP Intel Xeon E5-2620 v4 Octa-core (8 Core) 2.10 GHz Secondary Processor | \$550.00 | \$550.00 |
| 3 | HP 8GB (1x8GB) Single Rank x8 DDR4-2400 CAS-17-17-17 Registered Memory Kit | \$225.00 | \$675.00 |
| 4 | HP 16GB (1x16GB) DDR4 SDRAM Memory Module * 96GB total installed (optimized) | \$317.00 | \$1,268.00 |
| 6 | HP 900 GB 2.5" Internal Hard Drive - SAS - 10000rpm (RAID 5 W/ONLINE SPARE) ~3.3 TB of useable space | \$493.00 | \$2,958.00 |
| 1 | HP 500W Flex Slot Platinum Hot Plug Power Supply Kit (SECONDARY) | \$220.00 | \$220.00 |
| 2 | HP Standard Power Cord - 6ft | \$8.00 | \$16.00 |
| 1 | Category 6 Network Patch Cable, 10', Black (iLO) | \$10.00 | \$10.00 |
| 4 | Category 6 Network Patch Cable, 10', White | \$10.00 | \$40.00 |
| 1 | HP Foundation Care - 3 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical Service | \$742.00 | \$742.00 |
| 1 | < OPTION> HP Integrated Lights-Out Advanced Plus 1 Year 24x7 Support and Updates - Subscription License - Standard - Electronic | \$267.00 | \$267.00 |
| | SubTotal for server hardware >>>>>>>>>>>> | | \$8,604.00 |



| Qty | Description | Unit Price | Ext. Price |
|---|---|------------|------------|
| <i>FOR FUTURE DRIVE EXPANSION</i> | | | |
| 0 | HP Drive Enclosure Internal - 8 x Total Bay | \$130.00 | \$0.00 |
| 0 | HP Smart Array P440/4GB FBWC 12Gb 1-port Int SAS Controller | \$710.00 | \$0.00 |
| 0 | HP 12Gb SAS Expander Card for ML350 Gen9 | \$356.00 | \$0.00 |
| 0 | HP SAS Data Transfer Cable | \$50.00 | \$0.00 |
| <i>NOTE: ML350 G9 is pre-configured to handle 8 drives total. Above parts would be necessary for adding more than 8 drives in the future.</i> | | | |
| <i>SERVER SOFTWARE</i> | | | |
| 16 | Microsoft Windows Server 2016 Standard - License - 2 Core - Volume, Local Government * Covers host and 3 VM's | \$87.00 | \$1,392.00 |
| 25 | Microsoft Windows Server 2016 - License - 1 User CAL - Volume, Local Government | \$30.00 | \$750.00 |
| 5 | Microsoft Windows 2016 Remote Desktop Services - License - 1 User CAL - Volume, Local Government | \$105.00 | \$525.00 |
| 1 | Microsoft Server 2016 Media Kit | \$45.00 | \$45.00 |
| SubTotal for server software >>>>>>>>>> | | | \$2,712.00 |
| <i>NETWORKING</i> | | | |
| 1 | Buffalo 4-bay Business NAS - Annapurna Labs Alpine AL-212 Dual-core (2 Core) 1.40 GHz - 4 x HDD Installed - 12 TB Installed HDD Capacity - 1 GB RAM DDR3 SDRAM - Serial ATA/600 Controller - RAID Supported 0, 1, 5, 6, 10, JBOD - 4 x Total Bays - Gigabit Ethernet - 2 USB Port(s) - 2 USB 3.0 Port(s) - Network (RJ-45) - Desktop * For backup local storage * Configured in RAID 5 for ~8.2 TB useable space | \$830.00 | \$830.00 |
| 1 | APC by Schneider Electric Smart-UPS SRT 1000VA 120V - 1000 VA/900 W - 120 V AC - 10 Minute Stand-by Time - 2U Rack-mountable - 6 x NEMA 5-15R | \$787.00 | \$787.00 |
| 0 | < OPTION > APC by Schneider Electric Smart-UPS SRT 1500VA 120V - 1500 VA/1350 W - 120 V AC - 5 Minute Stand-by Time - Tower/Rack Mountable - 6 x NEMA 5-15R | \$1,005.00 | \$0.00 |
| 1 | HP 1820-48G Switch - Manageable - 2 Layer Supported - 1U High - Rack-mountable, Desktop, Under Table, Wall Mountable * Lifetime Limited Warranty | \$523.00 | \$523.00 |
| 0 | < OPTION > HP 1820-48G-PPoE+ (370W) Switch - Manageable - 2 Layer Supported - 1U High - Rack-mountable, Desktop, Under Table, Wall Mountable * Lifetime Limited Warranty | \$728.00 | \$0.00 |
| SubTotal for networking >>>>>>>>>>>>>>>> | | | \$2,140.00 |
| <i>**** Entré NetMonitor Configuration ****</i> | | | |
| 1 | Entré NetMonitor - Base License - Per Month (Discounted normally \$100) | \$50.00 | \$50.00 |
| 4 | Entré NetMonitor - Server License - Per Month | \$30.00 | \$120.00 |
| 1 | Entré NetMonitor MAXBackup - 4 to 6 Servers - Per Month (Discounted normally \$400) | \$300.00 | \$300.00 |
| 4 | Entré NetMonitor Managed Anti-Virus - Per Device - Per Month * Above licensing covers host and 3 vm's | \$3.00 | \$12.00 |



| Qty | Description | Unit Price | Ext. Price |
|-----|--|------------|------------|
| | <i>ENM FOR DESKTOPS</i> | | |
| 10 | Entré NetMonitor - Additional IP License - Per Month | \$6.00 | \$60.00 |
| 10 | Entré NetMonitor Managed Anti-Virus - Per Device - Per Month | \$3.00 | \$30.00 |
| | SubTotal for enm configuration >>>>>>>>>> | | \$572.00 |

| | | | |
|-----|---|---------|-------------|
| | <i>ESTIMATE TECH TIME</i> | | |
| 110 | Entré On-Site Implementation Services - Good Faith Estimate | \$95.00 | \$10,450.00 |
| | <i>* Unused hours do not expire and can be used for other Entré services.</i> | | |

NOTES/ASSUMPTIONS:

* Firehouse software will be upgraded from 7.17 to 7.20.20 by Entré with the help of Firehouse support.

* Microsoft user CAL count will need to be verified before ordering.

* Firehouse stated SQL licensing will not need to be purchased because of the database size.

THIS IS NOT AN INVOICE

| | |
|------------------------------|--------------------|
| SubTotal | \$24,478.00 |
| Shipping/ Handling | \$65.00 |
| Total (excluding Tax) | \$24,543.00 |

\$1 Buyout: Allows customer to own product after term completion - \$1 Buyout for 36 months
 FMV Lease: Customer purchases or returns product at term completion - FMV for 36 months

| | | |
|----------------------|------------------------|-----------------|
| Lease Options | \$1 Buyout (per month) | \$820.47 |
| | FMV (per month) | \$807.22 |

Thank you for the opportunity to provide your organization with Entré Solutions!

The content of this document is the property of Entré Computer Solutions and may not be disclosed in whole or in part with any third party without prior written consent from Entré.

For approval to order please sign and date in the space provided below and fax to our offices at (815) 399 5717 or send an email to your salesperson referencing the quote number at the top of the document and the pricing for all products.

Please note that pricing is subject to change without notice and tax is not calculated on quotes. All payment should be based on invoices.

Financing is available for projects of \$1,000.00 or more that include equipment. Leasing services are provided by GFC Leasing (a Division of the Gordon Flesch Company, Inc.) headquartered in Madison, WI. Payments are approximate and are subject to review by GFC Leasing. Signing this document does not obligate GFC Leasing or Entré Computer Solutions to enter into a lease agreement. Lease agreement is subject to credit approval and applicable taxes.

Customer Signature _____ Date _____

Mike Broski
 President
 Entré Computer Solutions
 (815) 399-5664 x231
 mikeb@entrerock.com

For immediate assistance contact:

Ryan Connor
 Inside Sales Representative
 Entré Computer Solutions
 (815) 399-5664 x234
 rconnor@entrerock.com



Monday, November 13, 2017

City of Belvidere Fire Department
123 S State St
Belvidere, IL 61008
Phone: (815) 544-2242

Re: Server Proposal

Server Hardware

Lenovo System ST550, Xeon Silver 4110 (Tower) \$ 6075.00

- Intel Xeon Processor Xeon Silver 4110 8-Core / 2.1GHz
- 32GB DDR3 SDRAM
- 3x 600GB SAS 15K HD (RAID 5) – Data Drive – 1.2TB Useable
- Microsoft Windows 2016 Server Standard
- Microsoft Client Access Licenses 10-Users
- SAS/SATA RAID Controller
- Redundant 750W Power Supply
- Three-year parts and labor (On-Site / Next Business Day)

UPS

Cyberpower Smart App Online OL1500RTXL2U 1500VA \$ 630.00

- Runs on battery backup continuously (there is no switching delay from AC to Battery power)

Remote Access Licenses

Microsoft Remote Desktop Services (5-Users).....\$ 699.00

- Allows remote access to Firehouse software and files

Microsoft Office Standard 2016 Open License (5-Users) \$ 1875.00

- Required to use Word and Excel files through the remote access

RDPGuard Software (locks out failed logins by IP Address)\$ 80.00

Backup

Option 1:

Datto Siris 3 2TB\$ 1845.00 (one-time)

- Local Appliance and Cloud Backup
- Allows local and cloud server virtual restore (boot up)

Datto Siris 3 Monthly Infinite Cloud Retention\$ 399.00 (monthly)

- All time-based cloud retention follows the schedules below:
 - intra-dailies to dailies after 7 days
 - dailies to weeklies after 2 weeks
 - weeklies to monthlies after 6 weeks

Option 2:

Datto Alto 3 2TB\$ 349.00 (one-time)

- Local Appliance and Cloud Backup
- Allows cloud server virtual restore (boot up)

Datto Alto 3 Monthly Infinite Cloud Retention\$ 299.00 (monthly)

- All time-based cloud retention follows the schedules below:
 - intra-dailies to dailies after 7 days
 - dailies to weeklies after 2 weeks
 - weeklies to monthlies after 6 weeks

Option 3:

USB 3TB Local Backup (3-drives rotated weekly)\$ 375.00

Professional Services

Server Setup (estimated 30 ~ 50 hours)\$ 2250.00 ~ 3750.00

- Install new server
- Install Hyper-V and two virtual servers
- Convert and migrate existing settings to new server
- Install Third Party Software as Needed – Firehouse Software
- Migrate data to new server
- Install and configure remote access server
- Connect all the PCs to new server
- Setup and configure backup



Eli Peters Private Consulting Services
 305 E Riverside Blvd. Loves Park, IL 61111
 Tel: (815) 596-9005 Fax: (815) 282-2530
 Email: eli@elipeters.net

Billed To
 Belvidere Fire Station #1
 123 S State St
 Belvidere IL 61008

Quote

\$12,126.00

valid until Nov 30, 2017

Special order hardware/software requires payment up front to order. Please visit <http://www.elipeters.net/service-pricing-and-standards> for details. Estimate and/or Invoice total reflects a 5% discount for cash/check payments. Additional on-site service, invoiced separately, may be required for installation and deployment.

| Item | Hrs / Qty | Rate / Price | Subtotal |
|--|-----------|--------------|------------|
| Dell PowerEdge T430 Server | 1 | \$7,850.00 | \$7,850.00 |
| Intel Xeon E5-2640 v4 2.4GHz, 2 x 16GB RDIMM, PERC H730 Controller, 1GB NV Cache, RAID 1+RAID 5 for H330/H730/H730P, 2 x 300GB 10K RPM SAS 2.5in Hot-plug Hard Drive RAID1 boot volume, 3 x 1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive RAID5 data volume, 1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive hot spare for data volume, DVD+/-RW, SATA, Internal, On-Board LOM Dual Port 1GBE, Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Dell KB216 Wired Multi-Media Keyboard English Black, Dell Optical Mouse MS116 - Black, Windows Server 2016 Standard, 3 x 10-pack of Windows Server 2016 USER CALs, ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year, ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year | | | |
| Shipping & Handling | 1 | \$0.00 | \$0.00 |
| WSE RemoteApp 2016 | 1 | \$400.00 | \$400.00 |
| WSE Remote App 2016 for Firehouse Remote | | | |



Eli Peters Private Consulting Services
 305 E Riverside Blvd. Loves Park, IL 61111
 Tel: (815) 596-9005 Fax: (815) 282-2530
 Email: eli@elipeters.net

| Item | Hrs / Qty | Rate / Price | Subtotal |
|---|-----------|--------------|------------|
| Tripp Lite Smart Online 1500VA 1200 Watts Extended Runtime Tower UPS | 2 | \$1,038.00 | \$2,076.00 |
| NEMA 5-15P Input, 5-15R Outputs, independently switchable output load banks, USB, RS232, and SMTPWEB card for network communications, one each for Station 1 and Station 2 | | | |
| On-Site Service | 20:00 | \$90.00 | \$1,800.00 |
| Multiple-day labor estimated for migration on- premises from existing HP running Microsoft Server 2012 Essentials to new Dell server running Microsoft Server 2016 Standard (with Essentials Experience), installation and configuration of WSE 2016 for Firehouse Remote. Reconnecting all domain workstations to new domain controller. | | | |
| Travel Surcharge | 0 mi | \$0.00 | \$0.00 |

| | |
|---------------------------------------|--------------------|
| Subtotal | \$12,126.00 |
| Tax Exempt 0% | \$0.00 |
| Total valid until Nov 30, 2017 | \$12,126.00 |

Belvidere Police Department



Jan W. Noble – Chief of Police

Matthew Wallace – Deputy Chief, Administration

Shane Woody – Deputy Chief, Operations

615 N. Main Street - Belvidere, IL 61008 - Phone 815-544-9626 - Fax 815-544-9603 - www.ci.belvidere.il.us

TO: MAYOR CHAMBERLAIN AND CITY COUNCIL

FROM: CHIEF JAN W. NOBLE *JWN*

DATE: NOVEMBER 27, 2017

RE: MOTION TO ACCEPT BELVIDERE COSMOPOLITAN DONATION

Please be advised that the Belvidere Police Department has received a donation in the amount of \$1000.00 from the Belvidere Cosmopolitan Club. The Belvidere Cosmopolitan Club has donated this money to the Belvidere Police Department's Feed the Need initiative. The money will be used to purchase food to provide to the local food pantries.

Motion: To approve the expenditure of \$1,000.00 of donated money from the Cosmopolitan Club for the purchase of food for the Feed the Need Initiative.

JWN/sd

Belvidere Police Department



Jan W. Noble – Chief of Police

Matthew Wallace – Deputy Chief, Administration

Shane Woody – Deputy Chief, Operations

615 N. Main Street - Belvidere, IL 61008 - Phone 815-544-9626 - Fax 815-544-9603 - www.ci.belvidere.il.us

TO: MAYOR CHAMBERLAIN AND CITY COUNCIL

FROM: CHIEF JAN W. NOBLE *JWN*

DATE: NOVEMBER 27, 2017

RE: MOTION TO PURCHASE ELECTRONIC CONTROL DEVICES/ TASERS

The Belvidere Police Department has determined the need to purchase Electronic Control Devices/ Tasers. Axon Enterprises Inc. provides a 5 year contract for the purchase of 16 Tasers and the associated equipment.

Motion: To authorize the Mayor to sign and enter into a contract on behalf of the City of Belvidere with Axon Enterprises Inc. for the purchase of 16 Tasers and associated equipment, at a cost not to exceed \$35967.72. The first year's payment of \$10,533.60 shall be made from the sale of government surplus vehicles and court awarded Article 36 vehicles. Payments in years 2 through 5 of the contract, in the amount of \$6311.04 will be budgeted expenses within the Belvidere Police Department's budget.

JWN/sd

Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737
 Fax: 480-378-6269



Chris Washburn
 (815) 547-6393
 washburn@belviderepolice.com

Quotation
Quote: Q-132723-4
Date: 11/20/2017 1:49 PM
Quote Expiration: 12/29/2017
Contract Start Date*: 9/6/2017
Contract Term: 1 year

AX Account Number:
 496328

Bill To:
 Belvidere Police Department
 615 N Main
 Belvidere, IL 61008
 US

Ship To:
 Chris Washburn
 Belvidere Police Department
 615 N Main
 Belvidere, IL 61008
 US

| SALESPERSON | PHONE | EMAIL | DELIVERY METHOD | PAYMENT METHOD |
|---------------|--------------|--------------------|-----------------|----------------|
| Kevin Knudsen | 480-905-2061 | kknudsen@taser.com | Fedex - Ground | Net 30 |

*Note this will vary based on the shipment date of the product.

Year 1 Due Net 30

| QTY | ITEM # | DESCRIPTION | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL |
|---------------------------------------|--------|---------------------------------------|------------|-----------------------|---------------|---------------|
| 16 | 11003 | HANDLE, YELLOW, CLASS III, X26P | USD 0.00 | USD 0.00 | USD 0.00 | USD 0.00 |
| 16 | 85181 | TASER 60 YEAR 1 PAYMENT: X26P BASIC | USD 264.00 | USD 4,224.00 | USD 0.00 | USD 4,224.00 |
| 16 | 85240 | TASER 60 YEAR 1 PAYMENT: TASERCAM HD | USD 130.44 | USD 2,087.04 | USD 0.00 | USD 2,087.04 |
| 16 | 11501 | HOLSTER, BLACKHAWK, RIGHT, X26P | USD 0.00 | USD 0.00 | USD 0.00 | USD 0.00 |
| 24 | 11501 | HOLSTER, BLACKHAWK, RIGHT, X26P | USD 57.04 | USD 1,368.96 | USD 0.00 | USD 1,368.96 |
| 32 | 44203 | CARTRIDGE - 25' HYBRID | USD 0.00 | USD 0.00 | USD 0.00 | USD 0.00 |
| 120 | 34200 | Cartridge - 15' | USD 23.78 | USD 2,853.60 | USD 0.00 | USD 2,853.60 |
| 16 | 26810 | TASER CAM, TCHD | USD 0.00 | USD 0.00 | USD 0.00 | USD 0.00 |
| 1 | 22013 | KIT, DATAPORT DOWNLOAD, USB, X2/ X26P | USD 176.49 | USD 176.49 | USD 176.49 | USD 0.00 |
| 16 | 26762 | KIT, USB DOWNLOAD, TASER CAM HD | USD 15.94 | USD 255.04 | USD 255.04 | USD 0.00 |
| Year 1 Total Before Discounts: | | | | | | USD 10,965.13 |
| Year 1 Discount: | | | | | | USD 431.53 |
| Year 1 Net Amount Due: | | | | | | USD 10,533.60 |

Year 2

| QTY | ITEM # | DESCRIPTION | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL |
|---------------------------------------|--------|--------------------------------------|------------|-----------------------|---------------|--------------|
| 16 | 85182 | TASER 60 YEAR 2 PAYMENT: X26P BASIC | USD 264.00 | USD 4,224.00 | USD 0.00 | USD 4,224.00 |
| 16 | 85241 | TASER 60 YEAR 2 PAYMENT: TASERCAM HD | USD 130.44 | USD 2,087.04 | USD 0.00 | USD 2,087.04 |
| Year 2 Total Before Discounts: | | | | | | USD 6,311.04 |
| Year 2 Net Amount Due: | | | | | | USD 6,311.04 |

Year 3

| QTY | ITEM # | DESCRIPTION | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL |
|---------------------------------------|--------|--------------------------------------|------------|-----------------------|---------------|--------------|
| 16 | 85183 | TASER 60 YEAR 3 PAYMENT: X26P BASIC | USD 264.00 | USD 4,224.00 | USD 0.00 | USD 4,224.00 |
| 16 | 85242 | TASER 60 YEAR 3 PAYMENT: TASERCAM HD | USD 130.44 | USD 2,087.04 | USD 0.00 | USD 2,087.04 |
| Year 3 Total Before Discounts: | | | | | | USD 6,311.04 |
| Year 3 Net Amount Due: | | | | | | USD 6,311.04 |

Year 4

| QTY | ITEM # | DESCRIPTION | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL |
|---------------------------------------|--------|--------------------------------------|------------|-----------------------|---------------|--------------|
| 16 | 85184 | TASER 60 YEAR 4 PAYMENT: X26P BASIC | USD 264.00 | USD 4,224.00 | USD 0.00 | USD 4,224.00 |
| 16 | 85243 | TASER 60 YEAR 4 PAYMENT: TASERCAM HD | USD 130.44 | USD 2,087.04 | USD 0.00 | USD 2,087.04 |
| Year 4 Total Before Discounts: | | | | | | USD 6,311.04 |
| Year 4 Net Amount Due: | | | | | | USD 6,311.04 |

Year 5

| QTY | ITEM # | DESCRIPTION | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL |
|---------------------------------------|--------|--------------------------------------|------------|-----------------------|---------------|--------------|
| 16 | 85185 | TASER 60 YEAR 5 PAYMENT: X26P BASIC | USD 264.00 | USD 4,224.00 | USD 0.00 | USD 4,224.00 |
| 16 | 85244 | TASER 60 YEAR 5 PAYMENT: TASERCAM HD | USD 130.44 | USD 2,087.04 | USD 0.00 | USD 2,087.04 |
| Year 5 Total Before Discounts: | | | | | | USD 6,311.04 |
| Year 5 Net Amount Due: | | | | | | USD 6,311.04 |

| | |
|---|---------------|
| Subtotal | USD 35,777.76 |
| Estimated Shipping & Handling Cost | USD 189.96 |
| Grand Total | USD 35,967.72 |

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

TASER 60 Sales Terms and Conditions

This quote contains a purchase under the TASER 60 Plan. If your purchase only includes the TASER 60 Plan, CEWs, and CEW accessories, then this purchase is solely governed by the TASER 60 Terms and Conditions posted at: <http://www.axon.com/legal>, and the terms and conditions of Axon's Master Services and Purchasing Agreement do not apply to this order. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:

Date:

Name (Print):

Title:

PO# (if needed):

Quote: Q-132723-4

Please sign and email to Kevin Knudsen at kknudsen@taser.com or fax to 480-378-6269

THANK YOU FOR YOUR BUSINESS!

*Protect Life® and TASER® are registered trademarks of Axon Enterprise, Inc, registered in the U.S.
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Belvidere Police Department



Jan W. Noble – Chief of Police

Matthew Wallace – Deputy Chief, Administration

Shane Woody – Deputy Chief, Operations

615 N. Main Street - Belvidere, IL 61008 - Phone 815-544-9626 - Fax 815-544-9603 - www.ci.belvidere.il.us

TO: MAYOR CHAMBERLAIN AND CITY COUNCIL

FROM: CHIEF JAN W. NOBLE *JWN.*

DATE: NOVEMBER 27, 2017

RE: MOTION TO PURCHASE LOAD BEARING VESTS AND ASSOCIATED EQUIPMENT

The Belvidere Police Department has determined the need to purchase Load Bearing Vests, Hard Trauma Plates, and other associated equipment. The equipment will be used by patrol officers to aid in their safety and overall health.

Motion: To authorize the Belvidere Police Department to purchase load bearing vests, hard trauma plates, and other associated equipment for the vests at a cost not to exceed \$26,802.00. With the monies coming from the Belvidere Police Department budget line item # 210-8200 in the amount of \$4000.00 with the remainder coming from the sale of government surplus vehicles and court awarded Article 36 vehicles.

JWN/sd

Belvidere Police Department



Jan W. Noble – Chief of Police

Matthew Wallace – Deputy Chief, Administration

Shane Woody – Deputy Chief, Operations

615 N. Main Street - Belvidere, IL 61008 - Phone 815-544-9626 - Fax 815-544-9603 - www.ci.belvidere.il.us

Date: November 20, 2017

From: Deputy Chief Matthew Wallace

To: Chief Jan Noble

Re: City Council Equipment Ordinance

Sir,

At your request the following is the itemized costs for the equipment we will be requesting at the City Council on November 27, 2017.

Load Bearing Vest Carrier

Armor Express Traverse Vest Carrier

| | | | |
|-------------------|------|----------|------------|
| TRAMMOL#2018-MC11 | (40) | \$263.56 | \$10542.40 |
|-------------------|------|----------|------------|

Load Bearing Vest Equipment

| | | | |
|--------------------------------|------|---------|-----------|
| Blackhawk CQC Platform Adapter | (40) | \$12.49 | \$499.60 |
| High Speed Gear Radio Pop Up | (40) | \$49.00 | \$1960.00 |
| High Speed Double Mag Pouch | (40) | \$52.00 | \$2080.00 |
| High Speed Gear Handcuff Case | (40) | \$35.00 | \$1400.00 |

Hard Trauma Plate

| | | | |
|------------------------------|----------|----------|-----------|
| GH Ceramic Hard Trauma Plate | (2) (40) | \$120.00 | \$9600.00 |
|------------------------------|----------|----------|-----------|

| | | | |
|--------------|--|--|-----------------|
| Total | | | \$26,082 |
|--------------|--|--|-----------------|

If you have any questions please feel free to let me know.

Respectfully Submitted,
Deputy Chief Matthew Wallace

Announcement of Estimated Tax Levy for Tax Year 2017

The estimated amount of the tax levy needed to finance the various City needs and activities is \$4,983,934 with an additional \$710,939 for the operations of the Ida Public Library.

To confirm and record this announcement, the following motion is recommended:

"motion to approve the estimated tax levy of \$5,694,873 as announced by the Finance Director."

Please note:

This will all come back in ordinance form.

Per the Truth in Taxation Act: At least 20 days prior to the passage of the tax levy ordinance, the municipality's corporate authorities must estimate the amount of the tax levy. This estimate should be announced at a meeting of the corporate authorities and should be approved by a majority of the corporate authorities.

| | |
|---|-------------------|
| Announcement of estimated levy | November 27, 2017 |
| Planned 1st reading of the tax levy ordinance | December 4, 2017 |
| Public hearing of the levy ordinance | December 18, 2017 |
| 2nd reading and passage of the tax levy ordinance | December 18, 2017 |

Date: November 27, 2017

To: Mayor Chamberlain
Aldermen

From: Becky Tobin

Re: Data for the December 2017 Tax Levy Request of **\$4,983,934**

Attached is the tax levy comparison between last year's tax levy request and the request for this year. The tax levy request is \$4,983,934 an increase of \$170,976 from last year's tax levy request or 3.55%. The CPI increase allowed under tax caps for this tax levy year is 2.1%. This, and all of the remaining data, is exclusive of the Library's needs and requests.

The Library's tax levy request last year was \$686,566. Their request this year is an increase to \$710,939. This amounts to an increase of \$24,373 or 3.55%.

Shown below is the history of the Equalized Assessed Value (EAV):

| Tax Yr | Estimate | Actual EAV | Actual % of change | \$ Amount Change in EAV |
|--------|-------------|-------------|--------------------|-------------------------|
| 2002 | 245,324,948 | 257,081,839 | 10.43% | 24,286,246 |
| 2003 | 271,352,511 | 278,776,975 | 8.44% | 21,695,136 |
| 2004 | 291,849,526 | 297,096,290 | 6.57% | 18,319,315 |
| 2005 | 315,780,861 | 331,454,024 | 11.56% | 34,357,734 |
| 2006 | 355,448,012 | 377,708,700 | 13.96% | 46,254,676 |
| 2007 | 404,400,000 | 416,732,752 | 10.33% | 39,024,052 |
| 2008 | 432,115,141 | 443,600,125 | 6.45% | 26,867,373 |
| 2009 | 452,045,804 | 438,938,620 | -1.05% | (4,661,505) |
| 2010 | 415,154,200 | 395,816,101 | -9.82% | (43,122,519) |
| 2011 | 348,074,832 | 352,948,663 | -10.83% | (42,867,438) |
| 2012 | 327,073,973 | 319,404,850 | -9.50% | (33,543,813) |
| 2013 | 287,869,996 | 287,602,559 | -9.96% | (31,802,291) |
| 2014 | 283,691,002 | 285,968,423 | -0.57% | (1,634,136) |
| 2015 | 289,763,045 | 290,237,142 | 1.33% | 4,268,719 |
| 2016 | 306,212,453 | 298,523,596 | 5.50% | 8,286,454 |
| 2017 | 315,191,809 | | | |

Listed below is the history of taxes levied and extended:

| | Levied | Extended | Difference between Levied & Extended |
|------|-----------|-----------|--------------------------------------|
| 2001 | 2,294,200 | 2,295,602 | 1,402 |
| 2002 | 2,508,150 | 2,509,895 | 1,745 |
| 2003 | 2,695,150 | 2,697,729 | 2,579 |
| 2004 | 3,016,400 | 2,897,584 | (118,816) |
| 2005 | 3,191,500 | 3,193,234 | 1,734 |
| 2006 | 3,506,750 | 3,509,297 | 2,547 |
| 2007 | 3,851,200 | 3,761,018 | (90,182) |
| 2008 | 4,059,738 | 4,063,826 | 4,088 |
| 2009 | 4,224,563 | 4,109,914 | (114,649) |
| 2010 | 4,244,800 | 4,237,013 | (7,787) |
| 2011 | 4,321,900 | 4,119,723 | (202,177) |
| 2012 | 4,462,000 | 4,462,309 | 309 |
| 2013 | 4,573,750 | 4,573,917 | 167 |
| 2014 | 4,673,148 | 4,673,353 | 205 |
| 2015 | 4,741,324 | 4,741,604 | 280 |
| 2016 | 4,812,958 | 4,813,126 | 168 |

Tax Levy Comparison with last Year

| <u>Levy Category</u> | <u>for Fund</u> | <u>Fund #</u> | <u>(Levy) Dec 16</u> | <u>(Extension) Dec 16</u> | <u>(Levy) Dec 17</u> | <u>% of chng Levy 17 to Levy of 16</u> |
|--------------------------------|-----------------|---------------|--------------------------|-------------------------------|--------------------------|--|
| Gen Corporate | General | 01 | 1,681,524 | 1,681,554 | 1,694,385 | 0.76% |
| Police Protection | General | 01 | 20,000 | 20,001 | 20,000 | 0.00% |
| Fire Protection | General | 01 | 20,000 | 20,001 | 20,000 | 0.00% |
| Audit | General | 01 | 20,000 | 20,001 | 20,000 | 0.00% |
| Street Lighting | General | 01 | 200,000 | 200,011 | 210,000 | 5.00% |
| Civil Defense | General | 01 | 7,000 | 7,015 | 7,000 | 0.00% |
| Street & Bridge | General | 01 | 60,000 | 60,003 | 60,000 | 0.00% |
| Tort (legal fees) | General | 01 | 75,000 | 75,019 | 75,000 | 0.00% (1) |
| Forestry Program | General | 01 | 35,000 | 35,017 | 40,000 | 14.29% |
| I.M.R.F. | General | 01 | 65,000 | 65,018 | 65,000 | 0.00% (2) |
| Social Security Tax | General | 01 | 200,000 | 200,011 | 200,000 | 0.00% |
| Refuse/Landfill | General | 01 | 45,000 | 45,017 | 50,000 | 11.11% |
| Insurance/Tort | General | 01 | 290,000 | 290,016 | 300,000 | 3.45% |
| For General Fund | | | 2,718,524 | 2,718,684 | 2,761,385 | 1.58% |
| Public Benefit | Capital Proj | 41 | 40,000 | 40,002 | 40,000 | 0.00% |
| Police Pension | Pension | 81 | 1,085,667 | 1,085,671 | 1,181,417 | 8.82% |
| Fire Pension | Pension | 82 | 968,767 | 968,769 | 1,001,132 | 3.34% |
| TOTAL CITY LEVY | | | 4,812,958 | 4,813,126 | 4,983,934 | 3.55% |
| City's actual EAV and tax rate | | | | 298,523,596 | 315,191,809 | 1.6123% 1.5812% |
| Library | | 18 | 686,566 | 687,858 | 710,939 | 3.55% |
| TOTAL LEVY | | | 5,499,524 | 5,500,983 | 5,694,873 | 3.55% |

(1) Portion of City Attorney's salary (excludes benefits) - "costs of protecting itself or its employees against liability"

(2) Employer rate 12.34% (Calendar year 2018)

Illinois Dept. of Revenue
 History of CPI's Used for the PTELL
 1/18/2017

| Year | December CPI-U | % Change From Previous December | % Use for PTELL | Comments | Levy Year | Years Taxes Paid |
|------|-------------------|--|--------------------|----------------|-----------|---------------------|
| 1991 | 137.900 | -- | | | | |
| 1992 | 141.900 | 2.9% | 2.9% | | 1993 | 1994 |
| 1993 | 145.800 | 2.7% | 2.7% | (5 % for Cook) | 1994 | 1995 |
| 1994 | 149.700 | 2.7% | 2.7% | | 1995 | 1996 |
| 1995 | 153.500 | 2.5% | 2.5% | | 1996 | 1997 |
| 1996 | 158.960 | 3.6% | 3.6% | | 1997 | 1998 |
| 1997 | 161.300 | 1.5% | 1.5% | | 1998 | 1999 |
| 1998 | 163.900 | 1.6% | 1.6% | | 1999 | 2000 |
| 1999 | 168.300 | 2.7% | 2.7% | | 2000 | 2001 |
| 2000 | 174.000 | 3.4% | 3.4% | | 2001 | 2002 |
| 2001 | 176.700 | 1.6% | 1.6% | | 2002 | 2003 |
| 2002 | 180.900 | 2.4% | 2.4% | | 2003 | 2004 |
| 2003 | 184.300 | 1.9% | 1.9% | | 2004 | 2005 |
| 2004 | 190.300 | 3.3% | 3.3% | | 2005 | 2006 |
| 2005 | 196.800 | 3.4% | 3.4% | | 2006 | 2007 |
| 2006 | 201.800 | 2.5% | 2.5% | | 2007 | 2008 |
| 2007 | 210.036 | 4.08% | 4.1% | | 2008 | 2009 |
| 2008 | 210.228 | 0.1% | 0.1% | | 2009 | 2010 |
| 2009 | 215.949 | 2.7% | 2.7% | | 2010 | 2011 |
| 2010 | 219.179 | 1.5% | 1.5% | | 2011 | 2012 |
| 2011 | 225.672 | 3.0% | 3.0% | | 2012 | 2013 |
| 2012 | 229.601 | 1.7% | 1.7% | | 2013 | 2014 |
| 2013 | 233.049 | 1.5% | 1.5% | | 2014 | 2015 |
| 2014 | 234.812 | 0.8% | 0.8% | | 2015 | 2016 |
| 2015 | 236.525 | 0.7% | 0.7% | | 2016 | 2017 |
| 2016 | 241.432 | 2.1% | 2.1% | | 2017 | 2018 |

“Azavar Government Solutions, Inc. is the only one that has the specialized software, resources, and knowledge to successfully review each utility and recover the maximum.”

-Mayor Gayle Smolinski, Village of Roselle, Illinois

THE AZAVAR REVIEW APPROACH

Your Azavar Government Solutions team takes a comprehensive, four-pronged approach to your review:

1. Data Analysis

No matter what type of review you need, success depends on sifting through millions of data pieces to find and correct problems. We are uniquely capable of finding the proverbial needle in the haystack through our exclusive combination of software and advanced technology. We employ proprietary review software, conduct database-mining reviews, perform GIS analysis, and correlate data error rates / patterns to find and correct all revenue errors while recovering funds for your community. Sales Tax, Food & Beverage, and Hotel/Motel are among the many tax reviews that comprise this program.

2. Financial

Following our electronic data analysis, we apply a financial review that matches theoretical dollar-for-dollar with actual payments. Our team examines your numbers to ensure expenses paid, gross revenue computed, and taxes received are all correct as established by contracts and ordinances. Through our financial analysis, we uncover hundreds of thousands of dollars in missed, underpaid, or incorrectly paid taxes owed to your community.

3. Compliance

Our thorough review ensures your data and financial information are in line with your contracts, franchises, and ordinances. We analyze all local, state, and federal laws regarding your rights in dealing with utility companies. We then inspect your agreements from a customer perspective to make sure service is delivered as expected. Along the way, we work closely with all parties to ensure compliance.

4. Tax App Suite

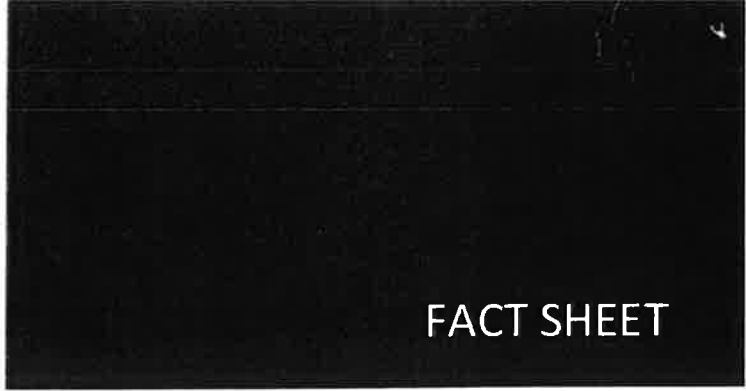
Azavar Government Solutions has developed a suite of applications to help municipalities reduce cost while providing efficiencies to help improve business bottom line. Our Locally Administered Tax App (LATA) is a streamlined tool designed to help municipalities receive tax filings and payments from businesses. You can also analyze sales tax remittance using our Sales Tax application (STA). This tool displays month-over-month and year-over-year gaps, as well as trends in sales tax remittance to help budget each year. Our Rebate (UITRA) App offers municipalities an electronic alternative to administer utility rebates to its citizens, as well.

Our Benefits

- No up-front fees or costs; We work on a performance / contingency basis
- Minimal or no time required from your staff
- Streamlined processes and relationships with service providers ensure quick and efficient reviews and tax recovery
- We find errors AND recover lost monies
- Wing-to-wing reviews and newly developed analytics tools designed to help municipalities work smarter instead of harder

Azavar's Unique Solutions

- We compare service addresses from utility lists and the master list while systematically analyzing data and identifying discrepancies
- We provide a financial analysis of tax & gross revenue and reporting, as well as compliance with your laws, contracts, and franchises
- We investigate utility issues, collect past errors, and correct tax coding
- Azavar Government Solutions experts find added tax revenue for your municipality
- State-of-the-Art Suite of Apps that are developed to make sure you receive all owed revenue in the future
- Budgeting tools which help finance personnel identify gaps and trends in remittance



Azavar History

Azavar Government Solutions began in 2005 as the Azavar Municipal Utility Review Program, a division of Azavar Technologies. Our review program grew quickly, spinning off as Azavar Audit Solutions, Inc. and, subsequently, Azavar Government Solutions, Inc. in 2017. Headquartered in Chicago, Azavar Government Solutions serves a large client base of government (municipal) organizations, recovering millions of dollars for our clients each year.

Purpose

Azavar Government Solutions, Inc. helps communities increase accountability to optimize their tax revenue and collections. Azavar’s review process improves performance for government organizations by lowering expenses as part of our utility, telecom, sales tax, F&B, and hotel/motel review programs.

About Us

At Azavar Government Solutions, we approach reviews from a comprehensive, electronic, and programmatic perspective, analyzing millions of pieces of data per organization.

Our Experts:

- Find all errors by thoroughly reviewing data in its entirety – not just random samplings of statistical analysis
- Utilize proprietary technology to efficiently complete reviews
- Execute an exclusive approach that maximizes findings for our clients
- Have over 100 years of utility review experience combined
- Serve more than 150 municipal clients and counting



Recognized professionals in pioneering our unique review process, Azavar Government Solutions sets the standard for accountability and collections.

Representative Clients:

- Beach Park
- Collinsville
- Des Plaines
- Hanover Park
- La Salle
- Plainfield
- Rockford
- Westmont

COMPANY INFORMATION

Azavar Government Solutions, Inc.

FOUNDED

2005

PRODUCTS

Municipal Revenue Reviews
Utility & Telecom Cost Reviews
Local Administered Tax Application

TEAM MEMBERS

26 and growing

CONTACT INFORMATION

Azavar Government Solutions, Inc.
55 E. Jackson Blvd.
Suite 2100
Chicago, IL 60604

www.azavaraudit.com
Phone: 312.583.0100
Fax: 312.583.0200

What Is a Municipal Revenue Review as Conducted by Azavar Government Solutions, Inc.?

Through our municipal transactional tax and revenue reviews, you receive a comprehensive analysis of all tax receivables remitted to your organization by service providers, including but not limited to:

- Utility tax (electric and gas)
- Telecommunications tax
- Cable franchise fees
- Sales tax
- Local use taxes & fees
- Food & Beverage tax
- Hotel/Motel tax
- Amusement tax



We complete your review using our own resources while providing you with a contingency payment model. Your municipal revenue review includes:

1. An Exclusive Geographic Analysis

- We use state-of-the-art geographic information systems (GIS) to analyze all customers in your local jurisdiction
- Our experts employ advanced database software and advanced data-mining technology

2. Technical Expertise

- We utilize industry-leading software to uncover outdated technologies and wasteful practices
- Our experts utilize proprietary reviewing software while employing advanced data-mining technology

3. Strategic Relationships with Service Providers

- Our relationships foster communication, compliance, and accountability
- We facilitate franchise negotiations to meet local needs while protecting your community's property and purse

How can Azavar Government Solutions help return money to your community? Please call Tom Fagan at **312.517.3723** or email him at TFagan@azavar.com.

Do you need us to perform a specific analysis that has not yet been mentioned? Please let us know, as we are equipped to conduct various types of electronic reviews.

**Testimonials and financial results may not be representative of other clients' experiences and, therefore, do not guarantee future performance nor success.*



Town of Normal Recovers Over \$60,000 Per Annum

Azavar Government Solutions finds and corrects address errors, revealing instances in which utility taxes were not properly collected and remitted.

Prudent Financial Management and Long-Term Planning for the Town of Normal

The Town of Normal has survived the Great Recession, with its after-effects still being felt across the country. The Town has been careful in its pursuit of policies pertaining to conservative financial management and long-term planning. This cautious approach helps to protect funding flexibility for infrastructure and public service provisions. Such an approach also helps to absorb inevitable economic setbacks, such as the closure of the Town's Mitsubishi Motors' plant in 2016.

Despite financial constraints, the Town has secured stable operating margins and fund balance levels. An important aspect of its prudent financial strategy has been the monitoring of tax and fee income. This helps to ensure taxes are accurately assessed and collected across the board.

The prosperous, largely white-collar Town of Normal is a mere two-hour drive between Chicago, St. Louis, and Indianapolis. The Town has seen rapid growth since being founded in 1854. As of the 2010 US Census, the Town of Normal had a population of 52,497.

The Town is home to the main campus of Illinois State University, where many Town residents are employed. As the Town's train service and station facilities improve, tourism, conference venues, and business travel should all expand. The Town has been dubbed 'EV Town' because of its incentives for using the electric car. Redevelopment in the Town of Normal continues to attract young professionals, and the community was recently voted one of the top ten 'Best Places for Millennial Job Seekers in the Midwest'.

Despite its progress and promise, Town managers did not know if revenues were being accurately assessed and collected. Also, Town officials had no way of learning such information. With no preexisting evidence, utility companies seemed unwilling to provide such information. Also, Town staff members lacked the time and technical skills necessary to perform an in-house investigation.

Being unable to perform its own comprehensive analysis, the Town engaged Azavar Government Solutions to conduct a tax revenue review. Azavar Government Solutions' team of experts used specialized software to search through address records while collecting reams of data. Azavar also advised Town managers on how to obtain key information from its utility companies. Azavar Government Solutions recovered significant past-due revenues from the Town's gas and electricity utility providers, while verifying, without charge, that its sales tax receipts were correct.

On top of recovered back taxes, Azavar's address corrections continue to **yield \$5,122.08** per month in recovered revenues. These gains help support to the economic stability of the Town, which earned an AAA rating from Fitch ratings in February of 2016.

"Their contingency fee structure meant that it was a no-risk proposition for us: we would share any savings or new revenue that we realized, but if nothing was discovered, we would not owe them anything for their services. I highly recommend the services of Azavar Government Solutions as a risk-free means for other municipalities to ensure the complete and equitable collection of taxes and franchise fees."

-Chris Koos, Mayor, Town of Normal





The Recover Past, Present, and Future Tax Income

Your municipality must make sure it is receiving all owed revenue from taxpayers and other sources. Azavar Government Solutions' expertise in electronic reviews has helped returned millions of dollars to local government clients.

Sales Tax Reviews

Local governments across the country have been recovering lost income through professional revenue reviews of utility, telecom, and cable fees and taxes. However, did you know that lost revenue from sales taxes can be uncovered as well?

Azavar Government Solutions helps municipalities enhance their revenues by reviewing consumption-based taxes, including the general sales tax and excise taxes (such as the use tax), taxes on hotel occupancy, motor fuels, alcohol and tobacco sales, and food and beverage.

Which Businesses Sell in Your Community?

Currently, 45 states require retailers to add sales tax to transactions conducted within the respective state. However, it can be challenging to track the monies due from sales taxes, and to track the businesses that are or should be remitting such taxes. Many municipalities simply don't have the resources necessary to monitor all local business development, shifting community boundaries, and changes in address data relative to state or business address lists.

With the explosion of Internet commerce, the situation has grown in complexity. According to a recent article in the *Wall Street Journal*, state and local governments stand to lose over \$10 billion in sales taxes not collected by web retailers. As a result, many states have brought in legislation to address this issue, the so-called "Main Street Fairness Act".

With both online and offline commerce, the question remains: How does a municipality accurately track remittance of sales tax revenues if a taxpayer bases its remittance calculations on incorrect address data?

Revenue Enhancement Through Specialized Address Reviews

It is extremely important to stay current on a growing community's boundary changes, annexations, and other geographic developments. Because of this, Azavar Government Solutions has pioneered geography-based reviews for municipalities. We use specialized geocoding software to parse through millions of data pieces in a matter of hours, identifying errors in geographic databases. This enables us to:

- Standardize the format of address databases used to compute sales tax receipts
- Establish complete address lists
- Correct errors affecting address records
- Document lost revenue and determine owed totals
- Ensure proper precautions are in place to prevent future miscoding of addresses

Azavar Government Solutions clients can utilize the expertise of our strategic partner consultants, who offer more than 100 years of experience in local government reviews. Through teamwork, our clients can achieve and sustain optimal compliance levels of sales tax collection while sharing experiences and best practices.



City of Rock Island Recovers \$133,000+ in Past Due Cable Fees and Taxes

Azavar Audit Solutions helps Rock Island maximize City revenues through specialized address audits.

Enhancing Revenues for City of Rock Island

Located on the banks of the Mississippi River 85 miles east of Cedar Rapids, the City of Rock Island, Illinois is one of the 'Quad Cities' that straddle the border between Illinois and Iowa. It had strategic importance in the 1800s when the Chicago and Rock Island Railroad built the first bridge over the Mississippi, bringing industrial investment to the area. Rock Island became a major center for military weapon manufacturing. Today, the Rock Island Arsenal remains the largest single employer in the City.

Rock Island Fights Back Against Sluggish Economy

Recently, Rock Island endured an urban blight movement that characterized much of the 1970s and 1980s, As a result of the nationwide recession, businesses disinvestment and unemployment became increasingly prevalent while population significantly shrunk.

The City countered with a program of new construction, community development, and green initiatives to help create opportunities for businesses while improving services for residents.

"Our main focus will continue to be keeping Rock Island in great financial shape with an extremely strong focus on economic development. Even though the past few years have been financially challenging for many cities and states, Rock Island continues to have a AA credit rating, a balanced budget, we pay our bills on time; we have a 90-day reserve and watch our expenses closely."

-Mayor Dennis E. Pauley, State of the City Address 2013

Maximizing Revenues to Aid Recovery

Facing tough decisions in conjunction with a post-downturn economy, the City of Rock Island must make sure it receives all owed revenue, such as utility franchise fees / taxes and sales taxes. Knowing the benefits that neighboring communities enjoyed while working with Azavar Audit Solutions, the City requested various audits to help maximize municipal revenues.

"We knew Azavar Audit staff from Illinois City and County Managers Association (ILCMA) conference meetings, and we also knew that many cities had already derived significant financial benefit from their services, and that the company has the positive reputation of getting good results for municipalities."

-John Thorson, Administrative Services Director, City of Rock island

Azavar Audit's Expertise in Address Audits

Our address audit expertise provides a unique combination of technological skills and experience. We offer an alternative service delivery approach to municipalities, allowing them to maximize their revenues without having to devote time and energy to a complex task. We initially used our proprietary address audit software to see if Rock Island was receiving all owed utility taxes from electric and gas utilities. We found numerous errors and **returned \$6,000 per annum** to the City.

What Is a Franchise Fee Revenue & Contract Compliance Review Conducted by Azavar Government Solutions, Inc.?

A Franchise Fee Revenue & Contract Compliance Review from Azavar Government Solutions uncovers all fees owed to your community by cable providers. We conduct the review using our own resources while providing you with a contingency-payment model. Your review includes:

- 1. Geographic Analysis – An Azavar Government Solutions Exclusive Service**
 - We use state-of-the art geographic information systems (GIS) to analyze all customers in your jurisdiction
 - Our experts employ industry-leading database software and advanced data-mining technology

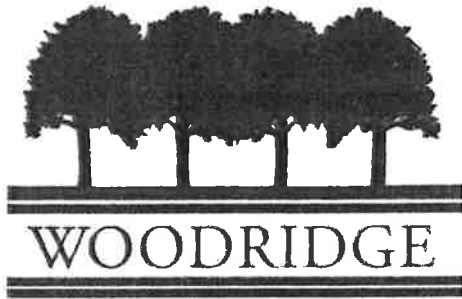
- 2. Franchise Compliance Analysis**
 - We analyze all local, state, and federal laws regarding your rights in working with cable companies
 - Our team thoroughly reviews your agreement to ensure that your community is fully protected

- 3. Gross Revenue Analysis**
 - We examine complex revenue streams within cable companies to determine franchise fee remittances based on gross revenue
 - Collectively, our team has over 40 years of experience reviewing solutions; We have reviewed all major US cable companies

- 4. Strategic Relationships with Service Providers**
 - Our relationships aid communication while ensuring compliance and accountability
 - We facilitate franchise negotiations to help meet your local needs while protecting your community's property and purse

How can Azavar Government Solutions help return money to your community? Please call Tom Fagan at **312.517.3723** or email him at TFagan@azavar.com.

Do you need us to perform a specific analysis that has not yet been mentioned? Please let us know, as we are equipped to conduct various types of electronic reviews.



Woodridge Recovers Lost Cable Franchise Fees

Treating taxpayers fairly is a priority for the Village of Woodridge. To ensure a level playing field, accountability must be present with all government activities, especially taxation. This is why the Village of Woodridge has partnered with Azavar Government Solutions, Inc. Following successful gas and electric revenue reviews from Azavar Government Solutions, the Village of Woodridge decided to examine other service providers in the community.

Following successful gas and electric revenue reviews from Azavar Government Solutions, the Village of Woodridge decided to examine other service providers in the community.

The Village of Woodridge holds all their service providers to the same standards as the gas and electric companies reviewed by Azavar Government Solutions.

To ensure equal treatment of all utility providers, Azavar Government Solutions launched a franchise fee revenue and contract compliance review for the Village of Woodridge. This review included a compliance and legal analysis of Woodridge's current franchise agreements with all cable companies serving the municipality.

Using proprietary database technology, data mining technology, and state-of-the-art geographic information systems, Azavar Government Solutions performed a comprehensive geographic analysis of all cable customers within the Village of Woodridge, ensuring the proper receipt of all revenues.

Azavar Government Solutions developed a key strategic relationship with Comcast, a cable provider serving the Village of Woodridge, ensuring that all parties were maintaining accountability within their business practices.

Through their comprehensive review, Azavar Government Solutions' professional analysis team **recovered over \$40,000** in franchise fee revenue for the Village of Woodridge.

To learn how Azavar Government Solutions can produce similar results for your organization, contact Tom Fagan at **312.517.3723** or email him at **TFagan@Azavar.com**.



"Azavar Government has been instrumental in our success. Woodridge has been able to continue increasing services to our residents while decreasing our property tax rate."

-Mayor William Murphy, Village of Woodridge

What Is a Utility & Telecom Cost Review as Conducted by Azavar Government Solutions, Inc.?

A utility & telecom cost review by Azavar Government Solutions will determine if your monthly costs coincide with what should be spent on service providers, including but not limited to:

- Electric
- Gas
- Telecommunications
- Water

We complete your review using our own resources while providing you with a contingency payment model. Your utility expense review includes:

1. Contract Analysis

- We determine if appropriate services are offered at a predetermined rate
- Our team discovers the best possible market rates for your services, either through your current service provider or a competitor

2. Technical Expertise

- We utilize industry-leading software to uncover outdated technologies and unneeded billable items
- Our experts follow proprietary reviewing methodologies while employing advanced data-mining technology to determine any over-payments

3. Strategic Relationships with Service Providers

- Our relationships ensure communication, compliance, and accountability
- We facilitate franchise negotiations to meet local needs and protect your community's property and purse

How can Azavar Government Solutions help return money to your community? Please call Tom Fagan at **312.517.3723** or email him at TFagan@azavar.com.

Do you need us to perform a specific analysis that has not yet been mentioned? Please let us know, as we are equipped to conduct various types of electronic reviews.



Success for the City of Rockford

Rockford, a city of more than 150,000 residents, has experienced significant change and growth over the past decade. To coincide with this growth, the city wanted to optimize its management of utility expenses, including city-wide telecommunication expenses.

City officials knew they would require assistance in implementing increased monthly cost savings on such a large scale. Determined to add funds to the monthly budget without shifting the burden to taxpayers, Rockford partnered with Azavar Government Solutions, Inc.

Azavar Government Solutions collaborated with the City of Rockford in executing a utility and telecom cost review. Through this proprietary review program, Azavar Government Solutions determined if Rockford's actual monthly costs were consistent with what should have been spent on service providers.

Throughout the review, Azavar experts scrutinized Rockford's accounts payable, revealing all billing errors on behalf of the City's major electric and telecommunications providers.

After working through millions of data pieces, Azavar Government Solutions found several instances in which Rockford overpaid service providers. In each case of overpayment, Rockford's service providers had made the billing error(s).

Azavar Government Solutions not only uncovered the billing mistakes, but also worked with the service providers to collect the funds owed to the City. Thus far, Azavar Government Solutions has **recovered more than \$75,000** for the City of Rockford.

Once the revenue was rightfully returned to the city's budget, Azavar Government Solutions facilitated negotiations to ensure accountability, compliance, efficient procedures, and overall higher standards for future taxpayers.

To learn how Azavar Government Solutions can produce similar results for your organization, contact Tom Fagan at **312.517.3723** or email him at **TFagan@Azavar.com**.

CONTINGENT FEE PROFESSIONAL SERVICES AGREEMENT

This Professional Services Agreement ("Agreement") is made and entered into by and between Azavar Audit Solutions, Incorporated, an Illinois corporation having its principal place of business at 55 East Jackson Boulevard, Suite 2100, Chicago, Illinois 60604 ("Azavar"), and the City of Belvidere an Illinois municipal corporation having its principal place of business at 401 Whitney Boulevard Belvidere, Illinois 61008 ("Customer").

1. SCOPE OF SERVICES

1.1 Subject to the following terms and conditions, Azavar shall provide professional computer, data audit, compliance management, and management consulting services ("Services") in accordance with the below statement of work. Azavar will render the services provided under this Agreement in a workmanlike manner in accordance with industry standards. The services and work provided shall be provided in substantial accordance with the below statements:

- (a) Azavar shall undertake a Municipal Audit Program on behalf of the Customer. As part of the Municipal Audit Program Azavar shall, on behalf of the Customer, separately review and audit each fee, ordinance, contract, franchise agreement, utility tax, locally administered taxes or fees, locally imposed occupation tax, ad valorem tax, excise tax, taxpayer, franchise fee, utility service fee, intergovernmental or other remittances to the Customer, and expense imposed by or upon the Customer within the Customer's corporate boundaries ("Audits") including, but not limited to local businesses, electric, gas, cable, telecommunications, refuse, and water providers ("Providers") on behalf of the Customer. Azavar shall review during the course of its work for the Customer, Customer ordinances, contracts, receipts, addresses and databases, including any of the aforementioned items, whether administered locally, by the state or federal government, by any other government or non-government organization, or by any other third-party, revenues relating to state and local sales/use/occupation taxes, including amusement taxes, business license/registration databases and revenue, and any other locally authorized fees and/or licenses, including liquor licenses. Azavar shall review and audit, food, beverage, and/or liquor taxes and/or fees and hotel, motel, bed, and/or transient occupancy taxes where applicable to the Customer. Azavar shall review and consult Customer on areas to enhance, increase, or maximize Customer revenues including, but not limited to, previous, existing, or new ordinances, agreements, or third-party contracts. Should the Customer own or operate its own utilities including electric, natural gas, water or other utilities, Azavar shall also review and audit the revenues, , and expenses of those Customer owned or operated utilities.
- (b) The purpose of each audit is to determine past, present, and future taxes, franchise fees, service fees, or any other recoveries, refunds, monies or revenue owed to the Customer that were not properly attributed to the Customer or were not properly paid or collected and to determine future taxes, franchise fees, and other monies owed to the Customer not previously counted so that Customer can collect these past, present, and future monies. Federal and Illinois state law, the Customer's own local ordinances and databases, and the franchise agreements, contracts or bills between Customer and Providers are used by Azavar to conduct the Audits and Azavar will present to Customer in writing during the course of the Audits findings of monies paid, due, or potentially due to the Customer for review by the Customer ("Findings"). Where already allowable by existing Customer contracts or agreements or Federal, State, or local laws or ordinances, this Agreement authorizes Azavar to correct any prospective errors and make a reasonable effort to collect monies due to the Customer under such applicable laws, local ordinances, or contracts. Azavar shall review Customer ordinances and shall present Findings to Customer to maximize Customer revenues as part of the Audits, and where such Findings requires a change into the future, Azavar will only implement such change after Customer has reviewed and agreed to in writing any such change. Customer understands that Findings may include, but are not limited to, changes to technology, organizational processes, process automation, Customer communication practices, Customer governing practices, and/or updates to local ordinances or the codification thereof. Customer agrees that any Findings, whether implemented in whole or in part by Azavar or the Customer, shall be fully compensable under Section 3 of this Agreement, including wherein the Findings require any amendments to an ordinance and wherein the ordinance is changed. Customer agrees to review any Findings within thirty (30) days.
- (c) Customer hereby represents that it is not engaged in any Audits as contemplated under this Agreement and shall therefore pay Azavar the fees set forth in this Agreement for any Findings made by Azavar. Customer agrees that it shall not initiate or engage in any Audits, changes to any ordinances related to any Audits, or execution or renewal of any contracts or franchise agreements related to any Audits as contemplated under this Agreement without Azavar's prior written consent.
- (d) In order to perform the Audits, Azavar shall require full access to Customer records and Provider records. Customer shall use its authority as necessary to assist in acquiring information and procure data from Providers. Customer agrees that it shall cooperate with Azavar, provide any documentation and records requested by Azavar, and provide continued access (prior to, during, and following any Audits) to documentation and records, and shall engage in meetings with Providers when requested by Azavar. Customer shall notify Azavar of any Provider requested meetings with Customer and shall include Azavar in said meetings.
- (e) During the course of each audit, Azavar may find that rather than being owed past due funds, the Customer owes funds erroneously paid to the Customer. In this case, Azavar will immediately terminate its participation for that specific Provider audit at no cost to the Customer and will document the error and provide the Customer with information necessary to correct the error. Azavar shall have no liability to Customer for these errors or actions arising from Azavar's or Customer's knowledge thereof.
- (f) Customer acknowledges that each Provider is a separate entity that is not controlled by Azavar and therefore Azavar cannot predict all the steps or actions that a Provider will take to limit its responsibility or liability during the audit. Should Customer negotiate, abate, cancel, amend, delay, or waive by any means all or a portion of funds identified as payable to Customer during an audit, Customer shall pay all Azavar expenses and fees on a time and materials basis for that audit in addition to any applicable contingency fees for any Findings that were identified by Azavar or by its Audits;
- (g) The first audit start date is expected to be within no later than thirty (30) days from the date of this Agreement unless changed and approved by the Customer's Audit Primary Contact and Liaison;
- (h) Each audit is expected to last at least six (6) months. Each subsequent audit will begin after payment terms and obligations have been satisfactorily met from previously completed Audits however overlapping audit work may take place at the discretion of Azavar. Audit timelines are set at the discretion of Azavar;

- (i) Audit status meetings will be held regularly via phone, email, or in person throughout the course of the Audits between Azavar and the Customer's Primary Contact and Liaison and will occur approximately every quarter;
- (j) Jason Perry, Municipal Audit Program Manager, and Azavar specialists will be auditors under this agreement. All Azavar staff or subcontractors shall be supervised by the Azavar Program Manager.

1.2 Customer agrees to provide reasonable facilities, space, desks, chairs, telephone and reasonably necessary office supplies for Consultants working on Customer's premises as may be reasonably required for the performance of the Services set forth in this Agreement and in any Exhibit hereto. Customer will assign and designate an employee to be the Audit Primary Contact and Liaison. The Customer's Audit Primary Contact and Liaison will be the final decision maker for the Customer as it relates to this audit and will meet with Azavar staff on a regular basis as necessary. Lack of participation of Customer staff, especially at critical milestones during an audit, will adversely affect the audit timeline and successful recovery of funds. Customer's staff shall be available for meetings and participation with Providers to properly verify records and recover funds.

2. **INDEPENDENT CONTRACTOR.** Azavar acknowledges and agrees that the relationship of the parties hereunder shall be that of independent contractor and that neither Azavar nor its employees shall be deemed to be an employee of Customer for any reason whatsoever. Neither Azavar nor Azavar's employees shall be entitled to any Customer employment rights or benefits whatsoever. Customer shall designate Azavar as Power of Attorney with the Illinois Department of Revenue solely for the purpose of reviewing data provided by the Illinois Department of Revenue.

3. **PAYMENT TERMS.**

3.1 Customer shall compensate Azavar the fees set forth in this agreement on a contingency basis. If applicable, Azavar shall submit an invoice to Customer on a monthly basis detailing the amounts charged to Customer pursuant to the terms of this Agreement. Any invoice not disputed in writing by Customer within thirty (30) days after the receipt of such invoice shall be considered approved by the Customer. Customer shall remit payment to Azavar in accordance with the Local Government Prompt Payment Act. If Customer defaults on payment of any invoice that is not disputed in writing by Customer within thirty (30) days after the receipt of such invoice Azavar, at its discretion, may accelerate all payments due under this Agreement and seek recovery of all estimated fees due to Azavar based on Findings. Azavar shall be entitled to recover all costs of collection including, but not limited to, finance charges, interest at the rate of one percent (1%) per month, reasonable attorney's fees, court costs, and collection service fees and costs for any efforts to collect fees from the customer. Contingency payment terms are outlined below. If Customer negotiates, abates, cancels, amends, delays, or waives, without Azavar's written consent, any tax determination or Findings that were identified by Azavar or by its Audits where such Findings were allowed under the law at the time the tax determination or Findings were made, Customer shall pay to Azavar applicable contingency fees for the total said tax determination or Findings at the rates set forth below and for the following twenty-four (24) months. If Customer later implements during the subsequent twenty-four (24) months any Findings Customer initially declined based on Azavar programs or recommendations, Azavar shall be paid by Customer its portion of the savings and/or recoveries over the following twenty-four (24) months at the contingency fee rates set forth below.

3.2 Customer shall pay Azavar an amount equal to forty-five (45) percent of any new revenues or prospective funds recovered per account or per Provider for twenty-four (24) months following when funds begin to be properly remitted to the Customer. In the event Azavar is able to recover any retroactive funds, any additional savings or revenue increases for any time period, or any credits at any time, Customer will pay Azavar an amount equal to forty-five (45) percent of any retroactive funds, savings, and fair market value for any other special consideration or compensation recovered for or received by the Customer from any Provider. All contingency fees paid to Azavar are based on determinations of recovery by Azavar including Provider data and regulatory filings. All revenue after the subsequent twenty-four (24) month period for each account individually will accrue to the sole benefit of the Customer.

3.3 As it pertains to Customer expenses, utility service bill and cost Audits, Customer shall pay Azavar an amount equal to forty-five (45) percent of prospective savings approved by Customer for twenty-four (24) months following the date savings per Provider is implemented by Azavar or Customer. In the event Azavar is able to recover any refunds or any credits at any time, Customer will pay Azavar an amount equal to forty-five (45) percent of said refunds or credits recovered for or received by Customer from any Provider. All contingency fees paid to Azavar are based on determinations of savings by Azavar including Provider data and regulatory filings. All savings after the subsequent twenty-four (24) month period for each service provider individually will accrue to the sole benefit of the Customer.

4. **CONFIDENTIAL INFORMATION**

4.1 Each party acknowledges that in the performance of its obligations hereunder, either party may have access to information belonging to the other which is proprietary, private and highly confidential ("Confidential Information"). Each party, on behalf of itself and its employees, agrees not to disclose to any third party any Confidential Information to which it may have access while performing its obligations hereunder without the written consent of the disclosing party which shall be executed by an officer of such disclosing party. Confidential Information does not include: (i) written information legally acquired by either party prior to the negotiation of this Agreement, (ii) information which is or becomes a matter of public knowledge, (iii) information which is or becomes available to the recipient party from third parties where such third parties have no confidentiality obligations to the disclosing party; and (iv) information subject to disclosure under Illinois' Freedom of Information Act (5 ILCS 140/1 *et seq.*).

4.2 Azavar agrees that any work product or any other data or information that is provided by Customer in connection with the Services shall remain the property of Customer, and shall be returned promptly upon demand by Customer, or if not earlier demanded, upon expiration of the Services provided under the Statement of Work hereto.

5. **INTELLECTUAL PROPERTY**

- 5.1 No work performed by Azavar or any Consultant with respect to the Services or any supporting or related documentation therefor shall be considered to be a Work Made for Hire (as defined under U.S. copyright law) and, as such, shall be owned by and for the benefit of Azavar. In the event that it should be determined that any of such Services or supporting documentation qualifies as a "Work Made for Hire" under U.S. copyright law, then Customer will and hereby does assign to Azavar, for no additional consideration, all right, title, and interest that it may possess in such Services and related documentation including, but not limited to, all copyright and proprietary rights relating thereto. Upon request, Customer will take such steps as are reasonably necessary to enable Azavar to record such assignment. Customer will sign, upon request, any documents needed to confirm that the Services or any portion thereof is not a Work Made for Hire and/or to effectuate the assignment of its rights to Azavar.
- 5.2 Under no circumstance shall Customer have the right to distribute any software containing, or based upon, Confidential Information of Azavar to any third party without the prior written consent of Azavar which must be executed by a senior officer of Azavar.
- 5.3 Customer agrees that it shall use and participate in pilot or beta testing of Azavar developed, hosted, managed, and supported software pertaining to local government expense management, tax location management, tax filing and payment applications for locally authorized and/or administered taxes or fees, and revenue monitoring, management, and reporting software ("Azavar Software"). Customer agrees that it shall, within no more than six (6) months from the date of execution of this Agreement, provide Azavar information necessary to deploy Azavar Software, including, but not limited to, the portions of Azavar Software that provide for electronic filing and payment of locally authorized and/or administered taxes or fees such that the Azavar Software shall be available on Customer's official website and accessible to users of Customer's website in a live and secure production environment. Azavar shall provide Customer a draft ordinance, which Customer agrees to present to its locally elected body politic for consideration and adoption wherein said ordinance shall require, within no more than twelve (12) months from adoption of the ordinance ("Enactment Date"), that all locally authorized and/or administered taxes or fees supported by Azavar Software shall only be filed and paid electronically by fee or taxpayers using Azavar Software and that Customer shall only accept filing and payment of all locally authorized and/or administered taxes or fees electronically following the Enactment Date and in accordance with the terms of the then applicable End User License Agreement(s). Customer agrees that any and all such software, including Azavar Software, is the property of Azavar and that Customer will provide Azavar feedback in writing regarding the features and function of Azavar Software. Customer agrees to respond in writing within thirty (30) days to any Azavar written requests for Customer feedback pertaining to Azavar Software. Unless otherwise agreed and attached hereto as an amendment to this Agreement, Azavar shall provide Customer access and use of any Azavar provided software at no charge for a period of no less than six (6) months and not to exceed twelve (12) months, at which time Customer and Azavar shall negotiate and agree to licensing and fees.

6. **DISCLAIMER**

EXCEPT AS EXPRESSLY PROVIDED IN THIS AGREEMENT, AZAVAR DOES NOT MAKE ANY WARRANTY, EXPRESS OR IMPLIED, WITH RESPECT TO THE SERVICES RENDERED UNDER THIS AGREEMENT OR THE RESULTS OBTAINED FROM AZAVAR'S WORK, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL AZAVAR BE LIABLE FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL, OR INDIRECT DAMAGES, OR FOR ACTS OF NEGLIGENCE THAT ARE NOT INTENTIONAL OR RECKLESS IN NATURE, REGARDLESS OF WHETHER IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. CUSTOMER AGREES THAT AZAVAR'S LIABILITY HEREUNDER FOR DAMAGES, REGARDLESS OF THE FORM OF ACTION, SHALL NOT EXCEED THE TOTAL AMOUNT PAID FOR THE SERVICES GIVING RISE TO THE DAMAGES UNDER THE APPLICABLE ESTIMATE OR IN THE AUTHORIZATION FOR THE PARTICULAR SERVICE IF NO ESTIMATE IS PROVIDED.

7. **TERMINATION**

- 7.1 Unless earlier terminated in accordance with Section 7.2 below, this Agreement shall be effective from the date first written above and shall continue thereafter until terminated upon 90 days written notice by Customer or Azavar.
- 7.2 Termination for any cause or under any provision of this Agreement shall not prejudice or affect any right of action or remedy which shall have accrued or shall thereafter accrue to either party.
- 7.3 The provisions set forth above in Section 3 (Payment Terms), Section 4 (Confidential Information), and Section 5 (Intellectual Property) and below in Section 9 (Assignment), and Section 10 (Use of Customer Name) shall survive termination of this Agreement.

8. **NOTICES.** Any notice made in accordance with this Agreement shall be sent by certified mail or by overnight express mail:

If to Azavar
General Counsel
Azavar Audit Solutions, Inc.
55 East Jackson Boulevard, Suite 2100
Chicago, Illinois 60604

If to Customer
City Attorney
City of Belvidere
401 Whitney Boulevard
Belvidere, Illinois 61008

9. **ASSIGNMENT.** Neither party may assign this Agreement or any of its rights hereunder without the prior written consent of the other party hereto, except Azavar shall be entitled to assign its rights and obligations under this Agreement in connection with a sale of all or substantially all of Azavar's assets.

10. **USE OF CUSTOMER NAME.** Customer hereby consents to Azavar's use of Customer's name in Azavar's marketing materials; provided, however, that Customer's name shall not be so used in such a fashion that could reasonably be deemed to be an endorsement by Customer of Azavar unless such an endorsement is provided by customer.
11. **COMPLETE AGREEMENT.** This Agreement, along with each Statement of Work attached hereto from time to time, contains the entire Agreement between the parties hereto with respect to the matters specified herein. The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision hereof. This Agreement shall not be amended except by a written amendment executed by the parties hereto. No delay, neglect or forbearance on the part of either party in enforcing against the other any term or condition of this Agreement shall either be, or be deemed to be, a waiver or in any way prejudice any right of that party under this Agreement. This Agreement shall be construed in accordance with the laws of the State of Illinois and the parties hereby consent to the jurisdiction of the courts of the State of Illinois.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed in duplicate originals by their duly authorized representatives as of the date set forth below.

AZAVAR AUDIT SOLUTIONS, INC.

CUSTOMER CITY OF BELVIDERE, ILLINOIS

By _____

By _____

Title _____

Title _____

Date _____

Date _____

Nov 1, 2017

Attn: Mayor Chamberlain and Belvidere City Council

My wife and I live at 515 Calgary Way, Belvidere, IL. On June 28th, 2017, our basement flooded with in excess of 15 inches of sewage. As a result, we suffered damages to our property of \$32,394.00. This includes the cost of clean-up, replacement of property lost, and the cost of restoration of our home.

We have attempted to file a claim with our insurance company, but due to 3 previous sewage losses, since we lived in our home, we were not covered for any additional losses caused by sewage back up. Additionally, we file a claim with the city insurance company for the losses, but our claim was denied.

As mentioned, we have now suffered 4 sewage back-ups since we moved into our newly constructed home in 1996. On the previous occasions, we were told the flooding was caused by several different issues. They range from the removal of a pump station on the west side of IL Rte 20, power loss at the pump station in our neighborhood, a failure of the pump in our neighborhood, and that other residents of Belvidere pumping grey water into the sewage system. Additionally, on each of those occasions, we were told the problem was fixed, yet we continue to have sewage back-up issues. The city's recommendation was for wife and I to install a sewage check valve to prevent the sewage from backing up into our home. The cost of installing the unit is \$3,987.16. We are having the check valve installed this week.

We have followed the protocol, outlined by Mr. Anderson, with regard to the sewage issue and filing a claim with the city. We are requesting the City of Belvidere reimburse us for the cost of damages sustained and for the full cost of the installation of the sewage back-up check valve.

Regards,

A handwritten signature in black ink, appearing to read 'Robert Larson', with a long horizontal flourish extending to the right.

Robert Larson
515 Calgary Way
Belvidere, IL. 61007

Clean-up and removal of contents

ServPro \$6,870.00 See Attached Invoice

Restoration

Bingham Construction \$15,307.00 See Attached Estimate

Contents

Family room

| | | |
|------------------------------|----------|-----------------------------------|
| Couch | \$530.48 | American Furniture - Have receipt |
| Loveseat | \$510.28 | American Furniture - Have receipt |
| Loveseat | \$379.99 | West Village - Blue - Love Seat |
| Entertainment center | \$549.99 | Slumberland - Have receipt |
| TV Stands | \$39.99 | Amazon |
| TV - 32 " | \$129.99 | Bet Buy |
| HP Envy Laptop - 15 " | \$479.99 | Best Buy |
| Nintendo 64)2 unites) | \$49.98 | Ebay |
| X-Box 1 - 500 G | \$199.99 | Gamestop(Used) |
| Play Station 2 | \$299.99 | Best buy |
| Coffee table | \$199.99 | |
| End tables | \$159.99 | |
| 30 Assorted vieo games games | \$450.00 | \$15.00 each |
| 40 VHS Movies | \$400.00 | \$10.00 each |
| Computer RAM | \$50.00 | |

Bedroom

| | | |
|--|------------|------------------------------------|
| Queen Bed and Box Spring - Serta Perfect Day | \$1,274.00 | Houzz.com |
| 2 drawer night stand | \$116.99 | Slumberland -Tanglewood collection |
| Dresser | \$242.99 | Slumberland -Tanglewood collection |
| TV/Drawer Set | \$242.99 | Slumberland -Tanglewood collection |
| Shoes | \$200.00 | |
| Suitcase | \$50.00 | Walmart |
| Nintendo 2 DS | \$149.99 | |
| Gameboy Advanced | \$49.99 | |
| Pokeman Yellow - Game (rare) | \$9.99 | |
| Snowball Microphone | \$49.99 | |

Bathroom

Vanity Cost includes in repairs
Shower Cost includes in repairs

Laundry Room

| | | |
|---------------------|----------|----------|
| Dryer | \$550.00 | Best Buy |
| Furnace Motherboard | \$223.44 | Flemming |

Backroom

| | | |
|-------------------------------------|----------|------------|
| Pool Table | \$508.42 | Walmart |
| Futon Cushion | \$123.89 | Amazon |
| Braz. cherry flooring | \$105.65 | Home Depot |
| 4 Shelf Bookcase | \$24.88 | Walmart |
| Twin Bed Headboard | \$122.00 | Walmart |
| Air purifier | \$449.89 | Walmart |
| Floor Cleaner | \$99.99 | Ebay |
| Weights | \$85.47 | Walmart |
| Drum Base of a drum set | \$425.00 | Ebay |
| Room heater | \$44.88 | Walmart |
| Suitcase | \$50.00 | Walmart |
| Suitcase | \$50.00 | Walmart |
| Travel Pro Suitcase | \$359.99 | Travel Pro |
| Dufflebags (skiing) | \$22.89 | Ebay |
| Typewriter | \$199.99 | Amazon |
| Ski Boots | \$199.99 | Ebay |
| Several Picture Frames and Pictures | \$200.00 | |
| 5 Gallons White Paint | \$49.99 | Walmart |

TOTAL LOSS \$32,890.94



6904 Forest Hills Rd.
 Rockford, IL 61111
 (815) 282-8800
 Fax (815) 282-8803

PLUMBING PROPOSAL

TO: Robert Larson
 315 Embassy Dr
 Rockford IL 61108

| | |
|---|-------------------------|
| DATE: 10-25-17 | 6023 |
| JOB PHONE 815-519-1325 | PAGE NO. _____ OF _____ |
| JOB LOCATION Beverly Hills, near St. Lukes | |

We hereby submit specifications and estimates as follows:

DIG #

ROTO-ROOTER PROPOSES TO EXCAVATE LINE IN FRONT YARD + INSTALL A BACKWATER VALVE TO REMOVE IMPROPER SEWER LINE TO PREVENT BACKUPS. ROTO-ROOTER RESPONSIBLE FOR ALL PARTS, MATERIALS LABOR PERMITS + INSPECTIONS

2487^{1/2}

+ 10 YEAR WARRANTY ON BACKWATER INSTALLATION

ROTO-ROOTER NOT RESPONSIBLE FOR LANDSCAPING OR PARKING PERMITS
 ROTO-ROOTER RESPONSIBLE FOR RUSH BACKFILL ONLY

Roto-Rooter Plumbing Service of Rockford agrees to do the work stated above at the quoted prices. RRPSS warrants that all licenses, fees, insurance requirements are paid and in force. Our servicemen are fully covered by Workman's Compensation Insurance. The work ordered will be done in a professional and safe manner. Unforeseen circumstances may change prices quoted. Any additional work or alterations to the above specifications will be executed only upon written orders, and will become an extra charge over and above this estimate. This proposal, as submitted, becomes a Contract when accepted by the Customer/ Contractor and approved by the Company.

Excavation: In the event excavation is required, the excavated area will be rough backfilled only. Unless specifically stated otherwise above, repair of streets, sidewalks and the like shall not be the responsibility of Roto-Rooter. All landscaping required following completion of the job shall be the responsibility of customer, which includes repair or replacement of grass, bushes, etc.

TERMS:
 We propose to complete the work as specified above for the sum of: _____
 _____ \$ _____

Note: This proposal may be withdrawn by us if not accepted within _____ days.

ACCEPTANCE OF PROPOSAL:

Customer Signature _____ (date) 10/25/17
 Roto-Rooter Plumbing Service _____ (date) 10/25/17

BINGHAM COMMERCIAL CONSTRUCTION

**400 CHERRY AVE
ROCHELLE IL 61068
815-761-2239**

binghamconstr@gmail.com

ESTABLISHED 1984

8-13-17

**TO: Robert Larson
515 Calgary Way
Belvidere IL**

RE: Renovate basement after sewer back up.

Labor and Materials for the following work.

**Finish pulling nails where walls were cut open and re insulate.
Install new sheetrock and finish back in smooth up 3ft.
Prime and paint entire wall 2 coats.**

**Install new corner shower base with side walls and door kit.
Install new maple vanity with existing top.
Install toilet.
Connect fan vent per code.**

**Install new doors (flush oak) and oak trim.
Install new oak base trim.**

Re install outlets, covers and comm. jacks.

Install new carpet and padding. Stairs included.

Total -----\$15,307.

Date 7/31/2017

Invoice No. 3225820

ROBERT LARSON
515 CALGARY WAY
BELVIDERE IL 61008



815-758-3900

P.O. Box 65

515 5th Ave

Rochelle, IL 61068

Fein# 26-4643869

Independently Owned and Operated

DESCRIPTION

DUE DATE 8/15/2017

Services

Mold/ Bio Haz Residential Residential Sewage Clean Up

6,834.94

Payment is due in 15 days - 08/15/17. If payment is not received in 30 days a 1.5% Finance Charge is applied monthly (per the signed contract). If paying by debit or credit card, there is a 3% surcharge added to the total. Payments made after the 30 days will be applied as follows: first to the interest and remaining payment to the principal.

Thank you for you business. Remit to SERVPRO of Dekalb County at PO Box 65, Rochelle, IL 61068

The customer acknowledges that permanently discolored, faded and/or bleached areas on carpet, upholstery, drapery or other types of material sometimes make it impossible to restore the original color or condition. Spot Removal is not guaranteed. PLEASE SEE THE ADDITIONAL TERMS AND CONDITIONS OF SERVICE ON THE REVERSE SIDE.

TOTAL

\$6,834.94

I have read the Terms and Conditions of Service on the reverse side hereof and agree to same.

X) _____
Authorized Signature

hereby acknowledge the satisfactory completion of the above-described work.

X) _____
Customer Signature

□ No One Home

TERMS OF PAYMENT: Unless otherwise specified on this invoice, payment is due in full upon completion of service. Interest will be charged at the maximum allowable by law, or at 1.5% per month, whichever is lesser, on accounts over 30 days past due.



SERVPRO of DeKalb County #9710

515 5th Avenue, PO Box 65
 Rochelle, IL 61068
 815-758-3900
 FAX: 815-562-6552
 servpro9710@servprodekalb.com
 EIN: 26-4643869

LARSON

Main Level

Main Level

| DESCRIPTION | QTY |
|---|----------|
| 1. Equipment setup, (hourly charge) <i>Monitoring: 1 tech, 1.5 hours per day (7/3, 7/5, 7/6/17)</i> | 4.50 HR |
| 2. Equip. monitoring - after hrs <i>Monitoring: 1 tech, 1.5 hours (7/4/17 - Holiday)</i> | 1.50 HR |
| 3. Dumpster load - Approx. 20 yards, 4 tons of debris <i>Used to dispose of all baseboard, carpet, carpet pad and contents that had to be disposed of.</i> | 1.00 EA |
| 4. Dumpster load - Approx. 12 yards, 1-3 tons of debris <i>Used to dispose of all baseboard, carpet, carpet pad and contents that had to be disposed of.</i> | 1.00 EA |
| 5. Add for personal protective equipment (hazardous cleanup) | 18.00 EA |
| 6. Respirator - Full face - multi-purpose resp. (per day) | 9.00 DA |
| 7. Respirator cartridge - HEPA & vapor & gas (per pair) | 9.00 EA |

Laundry Room

Height: 8'

| DESCRIPTION | QTY |
|--|----------|
| 8. Clean with pressure/chemical spray - Heavy | 68.62 SF |
| 9. Air mover (per 24 hour period) - No monitoring <i>#T24, 11 - placed 7/3/17, removed 7/6/17 = 3.27 days</i> | 6.54 EA |

Bathroom

Height: 8'

| DESCRIPTION | QTY |
|---|----------|
| 10. Cabinet - vanity unit - Detach - after hours | 2.00 LF |
| 11. Clean with pressure/chemical spray - Heavy | 57.27 SF |
| 12. Remove Fiberglass tub surround only | 1.00 EA |
| 13. Remove Shower Base (fiberglass) | 1.00 EA |
| 14. Remove Shower faucet | 1.00 EA |
| 15. Tear out baseboard and bag for disposal | 33.47 LF |
| 16. Tear out wet drywall, cleanup, bag - Cat 3 | 34.83 SF |
| 17. Air mover (per 24 hour period) - No monitoring <i>#T12, 28, T55, T50 - placed 7/3/17, removed 7/6/17 = 3.27 days</i> | 13.08 EA |



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 EIN: 26-4643869

Living Room

Height: 8'

Subroom: Linen Closet (1)

Height: 8'

DESCRIPTION

QTY

| | |
|--|-----------|
| 18. Clean with pressure/chemical spray - Heavy | 374.26 SF |
| 19. Content Manipulation charge - per hour | 2.00 HR |
| 20. Content Manipulation charge - per hour - after hours | 2.00 HR |
| 21. Tear out baseboard and bag for disposal | 110.47 LF |
| 22. Tear out wet carpet pad, cut/bag - Category 3 water | 374.26 SF |
| 23. Tear out wet drywall, cleanup, bag - Cat 3 | 70.17 SF |
| 24. Tear out wet non-salvageable carpet, cut/bag - Cat 3 water | 374.26 SF |
| 25. Air mover (per 24 hour period) - No monitoring | 29.43 EA |
| <i>#T52, T37, T38, T13, T47, T22, T19, T1, T49 - placed 7/3/17, removed 7/6/17 = 3.27 days</i> | |
| 26. Dehumidifier (per 24 hour period) - No monitoring | 13.27 EA |
| <i>#PH3- placed 7/3/17, removed 7/6/17 = 3.27 days</i> | |

Storage Area/Room

Height: 8'

DESCRIPTION

QTY

| | |
|--|-----------|
| 27. Clean with pressure/chemical spray - Heavy | 314.56 SF |
| 28. Content Manipulation charge - per hour | 2.00 HR |
| 29. Content Manipulation charge - per hour - after hours | 2.00 HR |
| 30. Air mover (per 24 hour period) - No monitoring | 19.62 EA |
| <i>#41, T28, 48, T8, T10, T7 - placed 7/3/17, removed 7/6/17 = 3.27 days</i> | |
| 31. Dehumidifier (per 24 hour period) - Large - No monitoring | 3.27 EA |
| <i>#REV1- placed 7/3/17, removed 7/6/17 = 3.27 days</i> | |

Bedroom

Height: 8'

DESCRIPTION

QTY

| | |
|--|----------|
| 32. Clean with pressure/chemical spray - Heavy | 44.10 SF |
| 33. Content Manipulation charge - per hour | 1.00 HR |
| 34. Content Manipulation charge - per hour - after hours | 1.00 HR |
| 35. Tear out baseboard and bag for disposal | 20.71 LF |
| 36. Tear out wet non-salvageable carpet, cut/bag - Cat 3 water | 44.10 SF |
| 37. Tear out wet drywall, cleanup, bag - Cat 3 | 43.50 SF |
| 38. Tear out wet carpet pad, cut/bag - Category 3 water | 44.10 SF |
| 39. Air mover (per 24 hour period) - No monitoring | 11.75 EA |
| <i>#T18, T45, T20, 3, T46- placed 7/3/17, removed 7/5/17 = 2.35 days</i> | |



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 servpro9710@servprodekalb.com
 EIN: 26-4643869

Closet

Height: 8'

DESCRIPTION

QTY

| | |
|--|----------|
| 40. Clean with pressure/chemical spray - Heavy | 5.20 SF |
| 41. Content Manipulation charge - per hour | 0.25 HR |
| 42. Content Manipulation charge - per hour - after hours | 0.25 HR |
| 43. Tear out baseboard and bag for disposal | 12.37 LF |
| 44. Tear out wet carpet pad, cut/bag - Category 3 water | 5.20 SF |
| 45. Tear out wet drywall, cleanup, bag - Cat 3 | 13.00 SF |
| 46. Tear out wet non-salvageable carpet, cut/bag - Cat 3 water | 5.20 SF |
| 47. Air mover (per 24 hour period) - No monitoring | 3.27 EA |
| <i>#T17 - placed 7/3/17, removed 7/6/17 = 3.27 days</i> | |

Grand Total

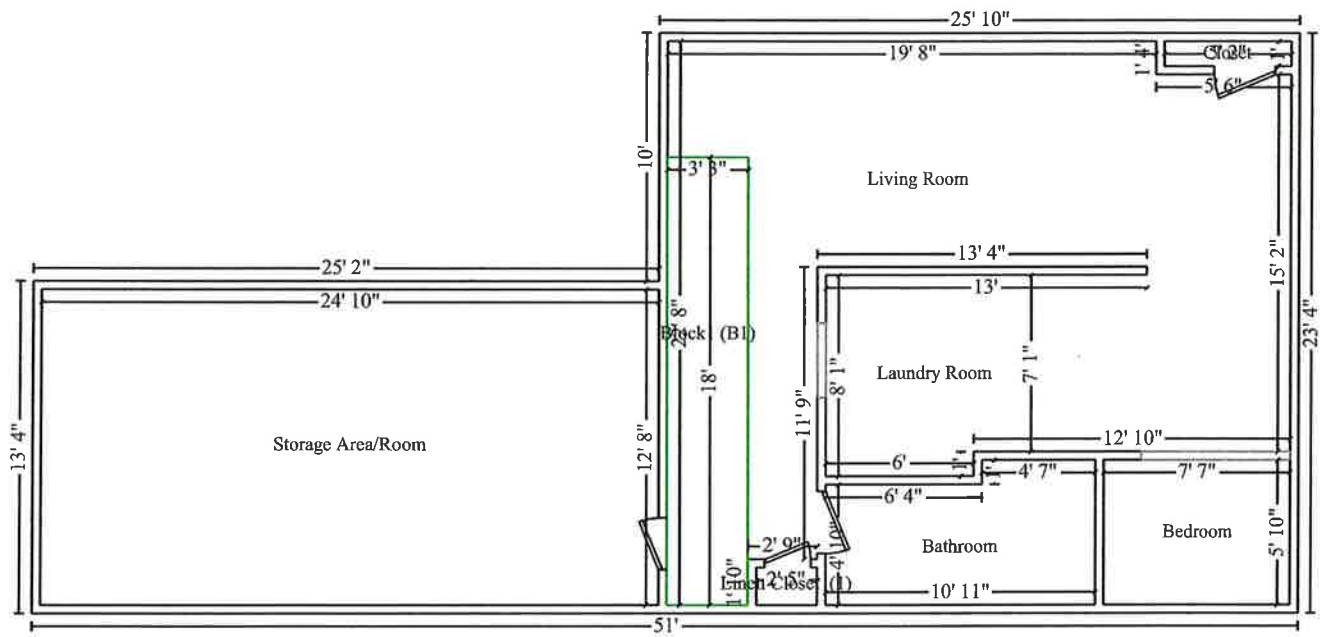
\$6,834.94

No Rep

Grand Total Areas:

| | | |
|-----------------------------|------------------------------------|-------------------------------|
| 2,230.26 SF Walls | 864.01 SF Ceiling | 3,094.27 SF Walls and Ceiling |
| 864.01 SF Floor | 96.00 SY Flooring | 275.75 LF Floor Perimeter |
| 0.00 SF Long Wall | 0.00 SF Short Wall | 293.92 LF Ceil. Perimeter |
| 864.01 Floor Area | 938.33 Total Area | 2,299.08 Interior Wall Area |
| 1,338.00 Exterior Wall Area | 148.67 Exterior Perimeter of Walls | |
| 0.00 Surface Area | 0.00 Number of Squares | 0.00 Total Perimeter Length |
| 0.00 Total Ridge Length | 0.00 Total Hip Length | |

Main Level



Main Level



SERVPRO of DeKalb County #9710

515 5th Avenue, PO Box 65
Rochelle, IL 61068
815-758-3900
FAX: 815-562-6552
servpro9710@servprodekalb.com
EIN: 26-4643869

Insured: ROBERT LARSON
Property: 515 CALGARY WAY
BELVIDERE, IL 61008

Home: (815) 519-6825
E-mail: RLLARSON12@COMCAST.NET

Claim Rep.: No Rep

Estimator: No Rep

Claim Number: 000000

Policy Number: 000000

Type of Loss: Sewer Back Up/Sump Pump
Overflow

Date Contacted: 6/29/2017

Date of Loss: 6/29/2017

Date Inspected: 7/30/2017

Date Received: 6/29/2017

Date Entered: 6/30/2017 9:02 AM

Price List: ILR08X JUN17
Restoration/Service/Remodel
Estimate: LARSON